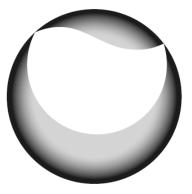
Reference Data

TSE:4568

(Consolidated Financial Results for Q1 FY2013)



Daiichi-Sankyo

July 31, 2013 Daiichi Sankyo Co., Ltd. http://www.daiichisankyo.com

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Supplemental Information

Historical Data



1. Summary of Consolidated Income Statement

		Q1			Q2			Q3			Q4			
JPY Bn	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results
Net sales	100%	252.5	+4.1%										100%	252.5
Cost of sales	33%	83.7	+25.7%										33%	83.7
Gross Profit	67%	168.8	-4.1%										67%	168.8
SG&A expenses	59%		+3.2%										59%	148.0
R&D expenses	20%		+18.9%										20%	50.0
A&P expenses	10%		+8.8%										10%	24.7
Personnel expenses	15%		+10.0%										15%	38.2
Other SG&A expenses	14%	35.1	-20.1%										14%	35.1
Operating Income	8 %	20.8	-36.2%										8 %	20.8
Non-operating income / expen	ses	2.6												2.6
Non-operating income		6.5								· · · · ·				6.5
Non-operating expenses		3.9												3.9
Ordinary Income	9 %	23.3	-42.9%										9%	23.3
Extraordinary income / losses		-10.1												-10.1
Extraordinary income		1.6												1.6
Extraordinary losses		11.7												11.7
Income before income taxes and minority interests	5%	13.2	-68.0%										5%	13.2
Income taxes / minority interes	sts	2.2												2.2
Income taxes		1.9												1.9
Minority interests		0.3												0.3
Net Income	4%	11.0	-46.0%										4%	11.0
Effective tax rate		<u>15%</u>												<u>15%</u>
Overseas sales ratio resul	<u>ts</u>	53%												53%

Notes to FY2013 Q1 Results Year-on-Year Comparisons

Japan company +8.4 (Nexium +9.3, Memary +1.5, Vaccines +2.8), Daiichi Sankyo Inc. +10.7 (Olmesartan +6.8), Daiichi Sankyo Europe +5.1 (Olmesartan +4.5), ASCA company +4.1 Net Sales-Ranbaxy -16.8, Luitpold -3.3

Currency impact (appreciation of JPY to USD and EUR +15.0, appreciation of JPY to INR +3.0)

R&D: Currency impact (appreciation of JPY to USD, EUR, and INR +6.0) Other: Currency impact (appreciation of JPY to USD, EUR, and INR +8.5) SG&A expenses Extraordinary losses Loss on business restructuring in EU etc. +10.0

Income taxes Dividend received from U3 Pharma is considered as devaluation of book value resulting in benefit of 3.7 billion yen in tax expenses.

Notes to revision of FY2013 Forecast

Ordinary Income Net Income

Owing to depreciation in the Indian rupee against the US dollar, loss on valuation of derivatives at Ranbaxy is expected to be recorded in the second quarter. Gain on sales of unutilized assets etc. are projected

2. Currency Rate	Q1	Q2 <u>YTD</u>	Q3 <u>YTD</u>	Q4 <u>YTD</u>	Q1
	Results	Results	Results	Results	Results YoY
USD/JPY (average)	98.76				98.76 +18.55
EUR/JPY (average)	128.96				128.96 +26.05
INR/JPY (average)	1.71				1.71 +0.12

Appreciation of JPY to USD, EUR, and INR positively affected the FY2013 Q1 results by 18.0 bil yen in net sales and 0.5 bil yen in operating income. Annual impact of one yen change is estimated to affect the group's FY2013 performance by; USD: net sales 2.0 bil yen, operating income minor / EUR: net sales 0.6 bil yen, operating income minor

	Q1						FY2013		
esults	YoY	YoY	to forecast		to sales	Forecast	from May	YoY	YoY
252.5	9.9	+4.1%	23%		100%	1,080.0	0.0	82.1	+8.2%
83.7	17.1	+25.7%	24%		33%	355.0	0.0	41.3	+13.29
168.8	-7.2	-4.1%	23%		67%	725.0	0.0	40.8	+6.0%
148.0	4.6	+3.2%	24%		57%	615.0	0.0	31.3	+5.4%
50.0		+18.9%	27%		17%	187.0	0.0	4.0	+2.2%
24.7	2.0	+8.8%				not disclosed			
38.2		+10.0%				not disclosed			
35.1	-8.9	-20.1%				not disclosed			
20.8	-11.8	-36.2%	19%		10%	110.0	0.0	9.5	+9.4%
2.6	-5.7					-10.0	-10.0	-8.6	
6.5	-3.8					not disclosed			
3.9	2.0					not disclosed			
23.3	-17.5	-42.9%	23%		9 %	100.0	-10.0	0.9	+0.9%
-10.1	-10.6			-		7.0	2.0	14.1	
1.6	-0.4					not disclosed			
11.7	10.2					not disclosed			
12.0	<u> </u>	60 00/	12%		10%	107.0	0 0	14.0	16.00
13.2	-20.2	-68.0%	1270	· ·	10%	107.0	-8.0	14.9	+16.29
2.2	-18.8					42.0	-5.0	16.5	
1.9	-10.0			-		42.0	-0.0	10.5	
0.3	-3.9					not disclosed			
0.0	-0.9								
11.0	-9.4	-46.0%	17%		6%	65.0	-3.0	-1.6	-2.4%
				• •					
15%									

FY2013												
Forecast	from May											
95.94	0.94											
125.99	0.99											
1.70	-0.05											

<u>3. Segment Information</u>

<u> </u>		Q1			Q2			Q3			Q4			Q1		
Daiichi Sankyo Group	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Sales to outside customers Inter-segment sales		210.2 0.4	+14.6%											210.2 0.4	26.7 0.1	′ +14.6%
Net sales	100%	210.6	+14.6%										100%	210.6	26.8	+14.6%
Cost of sales	29%	61.9	+29.2%										29%	61.9	14.0	+29.2%
Gross Profit	71%	148.7	+9.4%										71%	148.7	12.8	+9.4%
SG&A expenses	61%	127.4	+10.0%										61%	127.4	11.6	6 +10.0%
R&D expenses	23%	47.7	+18.3%										23%	47.7	7.4	+18.3%
Other expenses	38%	79.8	+5.5%										38%	79.8	4.2	+5.5%
Operating Income	10%	21.3	+6.1%										10%	21.3	1.2	+6.1%
Non-operating income		2.0												2.0	-0.1	
Non-operating expenses		0.5												0.5	-0.5	j.
Ordinary Income	11%	22.7	+7.8%										11%	22.7	1.7	+7.8%
Extraordinary income		1.2												1.2	-0.8	,
Extraordinary losses		11.5												11.5	10.2	
Income before income taxes and minority interests	6%	12.5	-42.8%										6%	12.5	-9.3	-42.8%
Income taxes		2.2												2.2	-5.9) I
Minority interests		-0.4												-0.4	-0.3)
Net Income	5%	10.6	-22.7%										5%	10.6	-3.1	-22.7%

Ranbaxy Group

Sales to outside customers		42.3 -28.4%			42	.3
Inter-segment sales		0.3			0.	3
Net sales	100%	42.6 -28.8%		100%	42.6	;
Cost of sales	52%	22.3 +14.5%		 52%	22.3	3
Gross Profit	48%	20.3 -49.6%	 	 48%	20.3	
SG&A expenses	46%	19.5 -26.3%	 	 46%	19.5	
R&D expenses	6%	2.6 +28.2%		6%	2.6	
Other expenses	40%	17.0 -30.8%		40%	17.0	
Operating Income	2%	0.8 -94.4%		2%	0.8	
Non-operating income		4.6			4.6	
Non-operating expenses		3.4			3.4	
Ordinary Income	5%	2.0 -90.8%		5%	2.0	
Extraordinary income		0.3			0.3	
Extraordinary losses		0.2			0.2	
Income before income taxes and minority interests	5%	2.1 -90.0%	 	 5%	2.1	
Income taxes		-0.5			-0.5	
Minority interests		0.1			0.1	
Net Income	6%	2.5 -83.0%		6%	2.5	

Inter-segment Transactions

let sales	-0.7		
Cost of sales	-0.4		
Gross Profit	-0.3	 	
SG&A expenses	1.0		
R&D expenses	-0.3		
Other expenses	1.3		
Operating Income	-1.3		
Non-operating income	-0.1		
Non-operating expenses	0.0		
Ordinary Income	-1.4		
Extraordinary income	0		
Extraordinary losses	0.0		
Income before income taxes and minority interests	-1.3		
Income taxes	0.2		
Minority interests	0.6		
Net Income	-2.1		

-0.7	
-0.4	
-0.3	
1.0	
-0.3	
1.3	
-1.3	
-0.1	
0.0	
-1.4	
_	
0.0	
-1.3	
0.2	
0.6	
-2.1	

4. Sales by Business Units

	FY2013 Plan	Q1 Results YoY to plan	Q2 Results YoY to plan	Q3 Results YoY to plan	Q4 Results YoY to plan	Results	Q1 YoY YoY	to plan
JPY Bn						050.5		000/
Consolidated Net Sales	1,080.0	252.5 +4.1% 23%				252.5	9.9 +4.1%	23%
Japan Company (domestic sales)	480.0	106.6 +8.6% 22%				106.6	8.4 +8.6%	22%
Olmetec	81.0	16.6 <mark>-8.9%</mark> 21%				16.6	-1.6 -8.9%	21%
Rezaltas	24.0	4.3 +9.6% 18%				4.3	0.4 +9.6%	18%
Calblock	9.0	2.4 -11.1% 27%				2.4	-0.3 -11.1%	27%
Loxonin	61.0	14.9 +5.8% 25%				14.9	0.8 +5.8%	25%
Cravit	36.0	7.6 -5.4% 21%				7.6	-0.4 -5.4%	21%
Nexium	38.0	10.9 +562.1% 29%				10.9	9.3 +562.1%	
Memary	36.0	6.6 +28.7% 18%				6.6	1.5 +28.7%	
Mevalotin	23.0	5.2 -20.5% 23%				5.2	-1.3 -20.5%	23%
Artist	22.0	5.4 -3.4% 25%				5.4	-0.2 -3.4%	25%
Omnipaque	19.0	4.7 -4.0% 25%				4.7	-0.2 -4.0%	25%
	12.0	2.7 +0.1% 22%				2.7	0.0 +0.1%	22%
Inavir	10.0	0.3 -38.8% 3%				0.3	-0.2 -38.8%	3%
Ranmark Vaccines	6.0 not disclosed	<u>1.6 +162.8% 26%</u> 8.0 +53.9% -				1.6 8.0	<u>1.0 +162.8%</u> 2.8 +53.9%	
Daiichi Sankyo Espha products	not disclosed	2.9 +3.6% -				2.9	0.1 +3.6%	-
Daiichi Sankyo Healthcare (OTC)	48.0	9.8 -4.6% 20%				9.8	-0.5 -4.6%	20%
Daiichi Sankyo, Inc. (US)	150.0	46.6 +29.7% 31%				46.6	10.7 +29.7%	31%
Olmesartan	86.0	30.7 +28.4% 36%				30.7	6.8 +28.4%	36%
Benicar/Benicar HCT	67.0	23.8 +26.1% 36%				23.8	4.9 +26.1%	36%
Azor	12.0	4.6 +31.6% 38%				4.6	1.1 +31.6%	
Tribenzor	6.0	2.3 +49.3% 39%				2.3	0.8 +49.3%	
Welchol	46.0	11.4 +37.4% 25%				11.4	3.1 +37.4%	
Effient (alliance revenue)	not disclosed	4.0 +65.0% -				4.0	1.6 +65.0%	-
Luitpold Pharmaceuticals, Inc. (US)	40.0	8.1 -28.7% 20%				8.1	-3.3 -28.7%	20%
Venofer	19.0	4.9 -27.7% 26%				4.9	-1.9 -27.7%	
Daiichi Sankyo Europe GmbH	73.0	19.0 +36.8% 26%				19.0	5.1 +36.8%	26%
Olmesartan	56.0	14.4 +45.0% 26%				14.4	4.5 +45.0%	26%
Olmetec/Olmetec Plus	37.0	9.8 +52.4% 26%				9.8	3.4 +52.4%	
Sevikar	11.0	3.0 +19.5% 27%				3.0	0.5 +19.5%	27%
Sevikar HCT	7.0	1.6 +62.2% 23%				1.6	0.6 +62.2%	23%
Efient (alliance revenue)	not disclosed	1.2 +30.3% -				1.2	- +30.3%	

	FY2013 Plan	Q1 Results YoY to plan	Q2 Results YoY to plan	Q3 Results YoY to plan	Q4 Results YoY to plan	Q1 Results YoY YoY to plan
Asia, South and Central America (ASCA) Daiichi Sankyo China Daiichi Sankyo Taiwan Daiichi Sankyo Korea Daiichi Sankyo (Thailand) Daiichi Sankyo Brasil Farmacêutica Daiichi Sankyo Venezuela Daiichi Sankyo Mexico S.A. de C.V	46.0 not disclosed not disclosed not disclosed not disclosed not disclosed not disclosed	$\begin{array}{c cccccc} 11.2 + 58.5\% & 24\% \\ \hline 4.7 + 77.3\% & - \\ \hline 1.1 + 40.0\% & - \\ \hline 1.8 + 44.6\% & - \\ \hline 0.4 + 46.7\% & - \\ \hline 1.7 + 40.8\% & - \\ \hline 1.3 + 48.4\% & - \\ \hline 0.2 + 188.6\% & - \\ \end{array}$				11.2 4.1 +58.5% 24% 4.7 2.1 +77.3% - 1.1 0.3 +40.0% - 1.8 0.6 +44.6% - 0.4 0.1 +46.7% - 1.7 0.5 +40.8% - 1.3 0.4 +48.4% - 0.2 0.1 +188.6% -
Ranbaxy Laboratories Limited	217.0	42.3 -28.4% 20%				42.3 -16.8 -28.4% 20%
Others	26.0	8.9 +30.3% 34%				8.9 2.1 +30.3% 34%
Currency rate YoY comparison	FY2012 FY2013 YoY	Q1 ResultsUSDEURINR80.21102.911.5998.76128.961.7118.5526.050.12	Q2 YTD Results USD EUR INR	Q3 YTD Results USD EUR INR	Q4 YTD Results USD EUR INR	FY2013 Forecast USD EUR INR May 13 95.00 125.00 1.75 Jul. 31 95.94 125.99 1.70 0.94 0.99 -0.05
<u>Currency rate impact (Bn yen)</u> Operat <u>New Product Launches</u>	Nes Sales ing Income	about +18.0 Bn yen about +0.5 Bn yen				
	ntibody for the t	reatment of osteoporosis) launch	ed in Japan.			

[Reference] Sales in Local Currency

	FY2013 Plan	Q1 Results YoY to plan	Q2 Results YoY to plan	Q3 Results YoY to plan	Q4 Results YoY to plan	Results	Q1 YoY YoY to pla	an
USD Mn		<u>_</u>					·	
Daiichi Sankyo, Inc. (US)	1,579	472 +5.3% 30%				472	24 +5.3% 30%	6
Olmesartan	905	311 +4.3% 34%				311	13 +4.3% 34%	
Benicar/Benicar HCT	705	241 +2.4% 34%				241	6 +2.4% 34%	
Azor	126	47 +6.9% 37%				47	3 +6.9% 37%	
Tribenzor	63	23 +21.3% 37%				23	4 +21.3% 37%	6
Welchol	484	115 +11.6% 24%				115	12 +11.6% 24%	6
Effient (alliance revenue)	not disclosed	41 +34.0% -				41	10 +34.0% -	
USD Mn								
Luitpold Pharmaceuticals, Inc. (US)	421	82 -42.1% 20%				82	-60 -42.1% 20%	6
Venofer	200	50 -41.2% 25%				50	-35 -41.2% 25%	
EUR Mn								
Daiichi Sankyo Europe GmbH	584	147 +9.2% 25%				147	12 +9.2% 25%	
Olmesartan	448	111 +15.7% 25%				111	15 +15.7% 25%	
Olmetec/Olmetec Plus	296	76 +21.6% 26%				76	13 +21.6% 26%	
Sevikar	88	23 <mark>-4.6%</mark> 27%				23	-1 -4.6% 27%	
Sevikar HCT	56	12 +29.4% 22%				12	3 +29.4% 22%	6
Efient (alliance revenue)	not disclosed	9 +4.0% -				9	- +4.0% -	
INR Bn								_
Ranbaxy Laboratories Limited	120	25 -33.5% 21%				25	-12 -33.5% 21%	6

5. Sales of Global Products

	FY2013	Q1	Q2	Q3	Q4	Q1
	Plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY YoY to plan
JPY Bn						
Olmesartan	269.0	71.4 +19.0% 27%				71.4 11.4 +19.0% 27%
Olmetec (JPN)	81.0	16.6 <mark>-8.9%</mark> 21%				16.6 -1.6 -8.9% 21%
Rezaltas (JPN)	24.0	4.3 +9.6% 18%				4.3 0.4 +9.6% 18%
Benicar/Benicar HCT (US)	67.0	23.8 +26.1% 36%				23.8 4.9 +26.1% 36%
Azor (US)	12.0	4.6 +31.6% 38%				4.6 1.1 +31.6% 38%
Tribenzor (US)	6.0	2.3 +49.3% 39%				2.3 0.8 +49.3% 39%
Olmetec/Olmetec Plus (EU)	37.0	9.8 +52.4% 26%				9.8 3.4 +52.4% 26%
Sevikar (EU)	11.0	3.0 +19.5% 27%				3.0 0.5 +19.5% 27%
Sevikar HCT (EU)	7.0	1.6 +62.2% 23%				1.6 0.6 +62.2% 23%
Other subsidiaries, export, etc	24.0	5.4 +35.4% 23%				5.4 1.4 +35.4% 23%
Prasugrel	not disclosed	5.2 +55.6% -				5.2 1.8 +55.6% -
Effient alliance revenue (US)	not disclosed	4.0 +65.0% -				4.0 1.6 +65.0% -
Efient alliance revenue (EU)	not disclosed	1.2 +30.3% -				1.2 0.3 +30.3% -

6. Number of Employees

	Mar 2013 Results	Jun 2013 Results	Sep 2013 Results	Dec 2013 Results	Mar 2014 Results
Total Number of Employees	32,229	32,402			
Japan	9,251	9,379			
* Overseas	22,978	23,023			
Daiichi Sankyo Group	17,528	17,716			
* Ranbaxy Group	14,701	14,686			

* For overseas subsidiaries with different fiscal year-ends, numbers as of Mar-end are shown in the June-end columns

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7. Consolidated Balance Sheets

(Billions of yen)

	Mar 2013	Jun 2013	QoQ	Notes
ASSETS				
Current assets				
Cash and time deposits	161.0	161.7	0.7	PBT +13.2 Bn, Depreciation and amortization +11.6 Bn
Trade notes and accounts receivable	238.5	228.6	-9.9	Net decrease in notes and accounts receivable +18.8 Bn
Marketable securities	211.3	199.5	-11.9	Income taxes paid -22.3 Bn , Dividend paid -21.1 Bn
Inventories	174.4	184.3	9.9	Net purchase and acquisitions of proceeds from sales of non-current assets -10.0 Bn
Deferred tax assets	111.1	115.1	3.9	
Other current assets	50.0	56.3	6.3	
Allowance for doubtful accounts	-2.7	-3.0	-0.3	
Total current assets	943.6	942.4	-1.2	
Non-current assets				
Property, plant and equipment				
Buildings and structures, net	138.3	138.7	0.4	
Machinery, equipment and vehicles, net	63.5	65.9	2.5	
Land	35.8	36.7	0.9	
Construction in progress	47.9	53.9	6.1	
Other, net	18.0	20.5	2.5	
Total property, plant and equipment	303.4	315.7	12.3	Newly added: Daiichi Sankyo +5.0 Bn
Intangible assets				
Goodwill, net	73.5	72.1	-1.4	
Other intangible assets, net	149.9	154.7	4.8	
Total intangible assets	223.5	226.8	3.3	
Investments and other assets				
Investment securities	129.2	133.0	3.8	
Deferred tax assets	32.5	35.2	2.6	
Other	12.1	12.9	0.7	
Allowance for doubtful accounts	-0.3	-0.3	0.0	
Total investments and other assets	173.5	180.7	7.1	
Total non-current assets	700.4	723.2	22.8	
Total assets	1,644.1	1,665.6	21.5	

	Mar 2013	Jun 2013	QoQ	Notes
LIABILITIES				
Current liabilities				
Trade notes and accounts payable	59.8	65.6	5.8	
Short-term loans payable	66.1	64.0	-2.1	
Current portion of bonds	0.0	60.0	60.0	Transferred from long-term liabilities : Daiichi Sankyo +60.0 Bn
Income taxes payable	23.2	4.3	-19.0	
Provision for settlement expenses	43.7	47.9	4.2	
Provision for restructuring loss	0.0	10.1	10.1	
Allowance for sales returns	0.6	2.3	1.7	
Allowance for sales rebates	2.0	1.9	0.0	
Provision for environment measures	1.3	0.6	-0.7	
Accrued expenses	89.0	118.0	29.0	
Other current liabilities	150.4	124.7	-25.6	
Total current liabilities	436.1	499.5	63.4	
Long-term liabilities				
Bonds payable	107.9	48.7	-59.2	Transferred to current liabilities : Daiichi Sankyo -60.0 Bn
Long-term loans payable	93.0	95.2	2.2	
Deferred tax liabilities	45.1	47.0	1.9	
Accrued employees' severance and retirement benefits	13.9	12.4	-1.5	
Accrued directors' severance and retirement benefits	0.2	0.2	0.0	
Other long-term liabilities	32.1	34.9	2.8	
Total long-term liabilities	292.2	238.4	-53.9	
Total liabilities	728.3	737.8	9.5	
ET ASSETS				
Shareholders' equity				
Common stock	50.0	50.0	0.0	
Capital surplus	105.2	105.2	0.0	
Retained earnings	766.7	756.6	-10.1	Net income +11.0 Bn, Dividend paid -21.1 Bn
Treasury stock, at cost	-14.5	-14.5	0.0	
Total shareholders' equity	907.5	897.4	-10.1	
Accumulated other comprehensive income				
Net unrealized gain on investment securities	34.2	35.7	1.5	
Deferred gains or losses on hedges	0.9	1.0	0.0	
Foreign currency translation adjustments	-60.0	-41.8	18.1	Increase in net assets of overseas subsidiaries on a JPY basis +18.1 Bn
Total accumulated other comprehensive income	-24.8	-5.2	19.7	
Subscription rights to shares	4.1	4.4	0.3	
Minority interests	29.0	31.1	2.1	Ranbaxy +2.5 Bn
Total net assets	915.7	927.8	12.0	
otal liabilities and net assets	1,644.1	1,665.6	21.5	

8. Consolidated Statements of Cash Flows

(Billions of yen)

	FY2012 Q1	FY2013 Q1	YoY	Notes
	Results	Results		
Cash flows from operating activities				
Income before income taxes and minority interests	41.4	13.2	-28.2	
Depreciation and amortization of goodwill	12.9	14.4	1.5	
Increase/decrease in trade receivable and payable	-1.2	15.6	16.8	
Other, net	-5.2	-6.9	-1.7	
Income taxes paid	-9.7	-22.4	-12.7	
Net cash provided by operating activities	38.2	13.9	-24.3	
Cash flows from investing activities				
Net (increase) decrease in short-term investments	-75.3	-12.8	62.5	
(Acquisition of) proceeds from sales of non-current assets	-17.5	-10.1	7.4	
Acquisition of investments in subsidiaries	0.0	-	0.0	
Other, net	4.5	-1.5	-6.0	
Net cash used in investing activities	-88.3	-24.3	63.9	
Cash flows from financing activities				
Net increase (decrease) in loans payable	-2.5	-6.2	-3.6	
Dividends paid	-21.1	-21.1	0.0	
Other, net	0.1	-0.2	-0.3	
Net cash used in financing activities	-23.6	-27.6	-3.9	
Effect of exchange rate changes on cash and cash equivalents	-0.6	7.6	8.2	
Net increase (decrease) in cash and cash equivalents	-74.3	-30.4	43.9	
Cash and cash equivalents, beginning of period	212.7	190.9	-21.8	
Cash and cash equivalents, at end of period	138.4	160.5	22.1	

9. Summary of Product Outlines

Brand Name	Generic Name	Therapeutic Category	Launched	
Japan Company (domestic sales)				
Olmetec	olmesartan	antihypertensive	2004	
Rezaltas	olmesartan / azelnidipine	antihypertensive	2010	[
Calblock	azelnidipine	antihypertensive	2003	(
Loxonin			1986	[
Loxonin Poultice	lovoprofon	analogsic and anti inflammatory	2006	L
Loxonin Tape	loxoprofen	analgesic and anti-inflammatory	2008	L
Loxonin Gel			2010	0
Cravit	levofloxacin	antibacterial	1993	
Nexium	esomeprazole	proton pump inhibitor	2011	_
Memary	memantine	treatment for Alzheimer's Disease	2011	
Mevalotin	pravastatin	antihyperlipidemic	1989	
Artist	carvedilol	antihypertensive	1993	_
Omnipaque	iohexol	contrast medium	1987	(
Urief	silodosin	treatment for dysuria	2006	_
Inavir	laninamivir	anti-influenza	2010	
Ranmark	denosumab	anti-RANKL antibody	2012	
Pralia	denosumab	anti-RANKL antibody	2013	_
Tenelia	teneligliptin	type 2 diabetes	2012	Mit
Daiichi Sankyo, Inc. (US)				
Olmesartan				
Benicar	olmesartan		2002	
Benicar HCT	olmesartan / hydrochlorothiazide		2003	_
Azor	olmesartan / amlodipine	antihypertensive	2007	L
Tribenzor	olmesartan / amlodipine / hydrochlorothiazide		2010	
Welchol	colesevelam	antihyperlipidemic / type 2 diabetes	2000	
Effient	prasugrel	antiplatelet	2009	
Linent	prasugici	aniplatelet	2003	ι
Luitpold Pharmaceuticals, Inc. (US)				
Venofer	iron sucrose injection	iron deficiency anemia	2000	
Deilahi Sanlua Furana Cashil				
Daiichi Sankyo Europe GmbH Olmesartan				
Olmetec	almaaartan		2002	
	olmesartan		2002 2005	
Olmetec Plus Sevikar	olmesartan / hydrochlorothiazide olmesartan / amlodipine	antihypertensive	2005	0
Sevikar HCT	olmesartan / amlodipine / hydrochlorothiazide		2009 2010	
			2010	
Efient	prasugrel	antiplatelet	2009	L

Origin

Marketing Alliance

Daiichi Sankyo Daiichi Sankyo Ube Industries Daiichi Sankyo Lead Chemical Lead Chemical Daiichi Sankyo Daiichi Sankyo AstraZeneca Merz Daiichi Sankyo Roche GE Healthcare Kissei Daiichi Sankyo Amgen Amgen Mitsubishi Tanabe

AstraZeneca

Kissei

AstraZeneca

Mitsubishi Tanabe

Daiichi Sankyo

Genzyme Daiichi Sankyo Ube Industries

Lilly

Vifor Pharma

Fresenius

Daiichi Sankyo

Daiichi Sankyo Ube Industries

Lilly

Menarini

Pfizer Nycomed

10. Major R&D Pipeline (Innovative pharmaceuticals)

◆ Launched/Approved

Project code Number	Generic Name	Class	Target indication	Stage	Remarks
AMG 162	denosumab	Anti-RANKL antibody	Osteoporosis	JP Laun	ched Launched in Jun 2013

The fully human monoclonal antibody to target RANK Ligand, an essential mediator of osteoclast formation. Launched in Japan in April 2012 as treatment for bone complications stemming from multiple myeloma and bone metastases from solid tumors, and in June 2013 as treatment for osteoporosis.

♦ Filed

Project code Number	Generic Name	Class	Target indication	S	tage	Remarks
CS-8958	laninamivir	Neuraminidase inhibitor	Anti-influenza, prophylactic	JP	Filed	Filed in Nov 2012
0 0	g neuraminidase inhibitor develo uenza A and influenza B viruses		This is an inhalant that will act directly on the pulmonary and trachea	al sites of infe	ection. Launch	ed in Japan in October 2010 as

Project	evelopment (Phase1-3 Generic Name	Class	Target indication	Stag		Remarks
code Number		Glass				
DU-176b	edoxaban	Factor Xa inhibitor	Atrial Fibrillation (AF)	Global	P3	Application to be expected in 2H FY2013
			Venous thromboembolism (VTE)	Global	P3	Application to be expected in 2H FY2013
CS-747	prasugrel	Anti-platelet agent	Ischemic Stroke	JP	P3	Study to be completed in FY2014
	-	-	Sickle cell disease	US	P3	
			Breast cancer adjuvant	JP	P3	
AMG 162	denosumab	Anti-RANKL antibody	Rheumatoid arthritis	JP	P2	
		Giant cell tumor	JP	P2		
DR-3355	levofloxacin	New quinolone	Anti-infection	JP	P3	
ARQ 197	tivantinib	MET inhibitor	Hepatocellular cancer	US/EU	P3	
	treatting		Colorectal cancer	US/EU	P2	
			Gastric cancer	JP	P3	
DE-766	nimotuzumab	Anti-EGFR antibody	Non small cell lung cancer	JP	P3	
		Esophageal cancer	JP	P1		
	MD optogonist	Hypertension	JP	P2		
CS-3150	-	MR antagonist	Diabetic nephropathy	JP	P2	
CS-1008	tigatuzumab	Anti-DR5 antibody	Hepatocellular cancer	Global	P2	
			Non small cell lung cancer	US/EU	P2	
			Non small cell lung cancer	JP	P1	
U3-1287	patritumab	Anti-HER3 antibody	Breast cancer	US	P2	
			Breast cancer	JP	P1	
PLX4032	vemurafenib	BRAF inhibitor	Thyroid cancer	US/EU	P2	
			Hodgkin lymphoma	US	P2	
			Acute myeloid leukemia	US	P2	
PLX3397	-	Fms/Kit/Flt3-ITD inhibitor	Glioblastoma	US	P2	
			Prostate Caner	US	P2	
DS-5565	_	α2δ ligand	Chronic pain	Global	P2	
SUN13837	-	Modulator of bFGF signaling system	•	US/EU	P2	
ASB17061	-	Chymase inhibitor	Atopic Dermatitis	US	P2	
CS-8958	laninamivir	Neuraminidase inhibitor	Anti-influenza	US/EU	P2	
00-0300				00/20	ΓZ	

Under development (Phase1-3)

Project code Number	Generic Name	Class	Target indication	Stag	ge Remarks
DS-7309	_	Glucokinase activator	Diabetes	_	P1
DS-8500	-	GPR119 agonist	Diabetes	-	P1
DS-1442	-	CETP inhibitor	Dyslipidemia	-	P1
DS-1040	-	TAFIa inhibitor	Acute ischemic stroke	-	P1
J3-1565	-	Anti-HB-EGF antibody	Solid cancer	US/JP	P1
DS-2248	-	HSP90 inhibitor	Solid cancer	US	P1
DS-7423	-	PI3K/mTOR inhibitor	Solid cancer	US/JP	P1
DS-3078	-	mTOR inhibitor	Solid cancer, lymphoma	US/EU	P1
DS-3032	-	MDM2 inhibitor	Solid cancer, lymphoma	US	P1
DS-8587	-	Topoisomerase inhibitor	Anti-bacterial	-	P1
CS-4771	-	TLR4 inhibitor	Anti-sepsis	-	P1
PLX5622	-	FMS kinase inhibitor	Rheumatoid arthritis	-	P1
CS-0777	-	S1P receptor modulator	Immunomodulator	-	P1
DS-7113	hydromorphone	opioid mu-receptor regulator	Cancer pain	-	P1

Change of stage from announcement in Jan 2013

Project code Number	Generic Name	Class	Target indication	Stage	
AMG 162	denosumab	Anti-RANKL antibody	Osteoporosis	JP	Launched
CS-747	prasugrel	Anti-platelet agent	Ischemic heart disease undergoing PCI	JP	Filed
CS-8958	laninamivir	Neuraminidase inhibitor	Anti-influenza	US/EU	P2
DS-3032	-	MDM2 inhibitor	Solid cancer, lymphoma	US	P1

Project code Number	Generic Name	Class	Target indication	Stage		
		DGAT1 inhibitor	Diabetes	JP	P2	
DS-7250	5-7250 -	DGATTINNIDILOI	Diabetes, Obesity	US/EU	P1	
<reason dis<="" for="" td=""><td>continue> Daiichi Sankyo d</td><td>ecided to discontinue the developm</td><td>nent of DS-7250 after reviewing its clinical studies results.</td><td></td><td></td></reason>	continue> Daiichi Sankyo d	ecided to discontinue the developm	nent of DS-7250 after reviewing its clinical studies results.			
		Non small cell lung cancer, Colorectal cancer	US/EU	P2		
CS-7017	efatutazone	PPAR-gamma agonist	Non small cell lung cancer, Colorectal cancer	Asia/JP	P1	
	continue> Daiichi Sankyo d ort external development of th	•	development of CS-7017 following the review of its clinical studies	data results, howeve	[·] will	
		Selective PPAR-gamma modu	ulator Diabotos	_	P1	

Major R&D Pipeline Table

Therapeutic Area	Phase1	Phase2	Phase3		
	DS-7309 (Anti-diabetes / Glucokinase activator) DS-6930 - (Anti-diabetes / Selective PPAR-gamma modulator)	CS-3150(JP) (Anti-hypertension / Diabetic nephropathy∄ MR antagonist) DS-7250(JP) –(Anti-diabetes / DGAT1 inhibitor)–	DU-176b (Global) (edoxaban / AF / oral factor Xa inl DU-176b (Global) (edoxaban / VTE / oral factor Xa ir		
Cardiovascular - Metabolics	DS-8500 (Anti-diabetes / GPR119 agonist)				
	DS-1442 (Dyslipidemia / CETP inhibitor)		CS-747 (JP) (prasugrel / ischemic stroke / anti-plat		
	DS-1040 (Acute ischemic stroke / TAFIa inhibitor)		CS-747 (US) (prasugrel / Sickle cell disease / anti-pla		
	U3-1565 (US/JP) (Anti-HB-EGF antibody)	CS-1008 (Global) (tigatuzumab / anti-DR5 antibody)	ARQ 197 (US/EU) (tivantinib / HCC / MET inhibit		
	DS-2248(US) (HSP90 inhibitor)	CS-7017 (US/EU) - (efatutazone / PPARγ agonist)	AMG 162(JP) (denosumab / breast cancer adjuvant / anti-RA		
Oncology	DS-7423 (US/JP) (PI3K/mTOR inhibitor)	U3-1287 (US/EU) (patritumab / anti-HER3 antibody)	DE-766 (JP) (nimotuzumab / NSCLC / anti-EGFR		
	DS-3078(US/EU) (mTOR inhibitor)	PLX4032(US/EU) (vemurafenib / BRAF inhibitor)	DE-766 (JP) (nimotuzumab /Gastric cancer / anti-EG		
	DS-3032(US) (MDM2 inhibitor)	PLX3397(US) (Fms/Kit/Flt3-ITD inhibitor)			
		CS-8958 (US/EU) (Ianinamivir / anti-influenza / Outlicensing with Biota)	DR-3355(JP) (levofloxacin / anti-infection / New q		
	DS-8587 (Anti-bacterial / Topoisomerase inhibitor)	AMG 162 (JP) (denosumab / Rheumatoid arthritis / anti-RANKL antibody)			
Others	CS-4771 (Anti-sepsis / TLR4 inhibitor)	DS-5565(Global) (Chronic pain / α2δ ligand)			
	PLX5622 (Rheumatoid arthritis / FMS kinase inhibitor)	SUN13837 (US/EU) (Spinal cord injury / Modulator of bFGF signaling system)			
	CS-0777 (Immunomodulator / S1P receptor modulator)	ASB17061 (US) (Atopic Dermatitis / chymase inhibitor)			
	DS-7113 (hydromorphone / Cancer pain/ opioid mu-receptor regulator)				

As of July, 2013

	Application
nhibitor)	
inhibitor)	
)	(prasugrel / PCI / anti-platelet agent)
atelet agent)	
platelet agent)	
bitor)	
RANKL antibody)	
R antibody)	
GFR antibody)	
quinolone)	CS-8958 (JP) (Ianinamivir / anti-influenza, prophylactic / Neuraminidase inhibitor)

Cardiovascular-Metabolics

Development Code Number	Generic Name	Dosage Form	Class	Target Indication
DU-176b	edoxaban	Oral	Factor Xa inhibitor	Atrial fibrillation (AF) Venous thromboembolism (VTE)

An oral anticoagulant that specifically, reversibly and directly inhibits Xa factor playing an important role in the process when blood coagulates.

• An oral factor Xa inhibitor, possible once daily regimen with high oral absorption, confirmed by clinical trials.

• No severe hepatotoxicity signals in pre-clinical and clinical trials

• [JP] Launched for the prevention of VTE after major orthopedic surgery in July-2011. Brand name: Lixiana

• Development by Daiichi Sankyo globally. HOKUSAI-VTE(VTE) P3 studies will be presented at ESC 2013.

• ENGAGE AF-TIMI 48(AF) P3 study will be presented at the major medical congress in FY2013.

• NDA for AF/VTE indication to be expected in FY2013.

Development Code Number	Generic Name	Dosage Form	Class	Target Indication
CS-747	prasugrel	Oral	Anti-platelet agent	Ischemic heart disease undergoing PCI Ischemic stroke Sickle cell disease

• Inhibition of platelet activation and subsequent aggregation by blocking the P2Y12 adenosine diphosphate (ADP) receptor on the platelet surface. • Co-development with Eli Lilly in the US and EU, development by Daiichi Sankyo in Japan.

• A P3 study in pediatric sickle cell disease patients is on-going in US.

•[EU] Approved in Feb-2009 for ACS-PCI. Brand name: Efient

•[US] Approved in Jul-2009 for ACS-PCI. Brand name: Effient

•[JP] Filed in Jun-2013 for the ischemic heart disease undergoing PCI. P3 studies for ischemic stroke are on-going.

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name	
CS-3150	-	Oral	MR antagonist	Hypertension Diabetic nephropathy	Exelixis	TBD	
	 Inhibiton of MR (mineralocorticoid receptor) binding to aldosterone to show antihypertensive and organ-protective effect The P2 study in essential hypertension and P2 study in diabetes with albuminuria are ongoing in Japan. 						

[Project after Phase 2]

Origin	Brand Name
Daiichi Sankyo	Lixiana(JP)
Origin	Brand Name
Origin Daiichi Sankyo Ube Industries	Brand Name Effient (US, Asia) Efient (EU)
Daiichi Sankyo	Effient (US, Asia)
Daiichi Sankyo	Effient (US, Asia)
 Daiichi Sankyo	Effient (US, Asia)

Oncology

Development Code Number	Generic Name	Dosage Form	Class	Target Indication
ARQ 197	tivantinib	Oral	Met inhibitor	Hepatocellular cancer Colorectal cancer

Met has multiple roles in intracellular signal transductions such as cancer cell motility, proliferation, angiogenesis, invasion, and apoptosis induction Variations of c-Met are shown in gastric, HCC, head and neck cancer, and high expression of c-met are shown in colon, HCC, pancreatic, prostate

• A P3 clinical study for HCC was started in Jan-2013.

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name
CS-1008	tigatuzumab	Injection	Anti-DR5 antibody	Hepatocellular cancer	Daiichi Sankyo	TBD

• A humanized version TRA-8, a murine agonistic Mab raised against human death receptor 5(DR5).

• DR5 is rarely expressed in normal tissues, expected to show selective activity against tumor cells.

• Induces apoptosis of tumor cells expressing DR5 on the cell surface.

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name		
DE-766	nimotuzumab	Injection	Anti-EGFR antibody	Gastric cancer Non small cell lung cancer Esophageal cancer	CIMYM Biosciences	TBD		
A humanized n	A humanized monoclonal antibody against Epidermal Growth Factor Receptor(EGFR).							

Expected to be a best in class EGFR antibody, safety against the skin toxicity and the efficacy comparable to the other EGFR antibodies.

P3 in Japan for NSCLC started in March 2013, that for Gastric cancer started in April

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name
U3-1287	patritumab	Injection	Anti-HER3 antibody	Non small cell lung cancer Breast cancer	Daiichi Sankyo (U3 Pharma)	TBD

•HER3 is one of the member of the Epidermal Growth Factor Receptor(EGFR) family of proteins.

•HER3 is overexpressed in many tumors of epithelial origin and HER2/HER3 dimers and EGFR/HER3 dimers are more potent to induce cell proliferation than homodimers of HER2 or EGFR

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name		
PLX4032	vemurafenib	Oral	BRAF inhibitor	Thyroid cancer	Daiichi Sankyo (Plexxikon)	Zelboraf		
	Deviden discovered versurefenile, and since 2006, has been as developing it with partner. Deeba							

•Plexxikon discovered vemurafenib, and since 2006, has been co-developing it with partner, Roche

• Personalized treatment for patients with unresectable (inoperable) or metastatic melanoma with a BRAF V600E mutation as detected by an FDA-approved test.

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name		
PLX3397	-	Oral	Fms/Kit/Flt3-ITD inhibitor	Hodgkin lymphoma Acute myeloid leukemia Glioblastoma Prostate Cancer	Daiichi Sankyo (Plexxikon)	TBD		
	Plexxikon disocovered PLX3397. Clinical studies are on-going for several types of cancer.							

	Origin	Brand Name
	ArQule	TBD
on. e, brea	ast cancer, etc.	

Others

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name
AMG 162	denosumab	Injection	Anti-RANKL antibody	Breast cancer adjuvant Rheumatoid arthritis Giant cell tumor	Amgen	SRE: Ranmark(JP) Osteoporosis: Pralia(JP)
• Denosumah is	a fully human monoclonal antibo	dy that specifi	cally targets the recentor ac	tivator of nuclear factor kanna B ligand (RANKL), a key media	tor of the resorptive ph	ase of hone remodeling

enosumab is a fully human monoclonal antibody that specifically targets the receptor activator of nuclear factor kappa B ligand (RANKL), a key mediator of the resorptive p July, 2007 In-licensed from Amgen

• P3 : Breast cancer adjuvant, P2: Rheumatoid arthritis, Giant cell tumor of bone

[JP] NDA approval: Skeletal Related Event(SRE) in Jan-2012, Osteoporosis in Mar-2013

Development Code Number	Generic Name	Dosage Class Form		Target Indication
CS-8958	laninamivir	Inhalant	Neuraminidase inhibitor	Influenza, Treatment / Prophylactic

Long-acting neuraminidase inhibitor

• Licensing activity with Biota in the US and EU, development by Daiichi Sankyo in Japan

CS-8958 is under development as an inhalant that will act directly on the pulmonary and tracheal sites of infection.

• [JP] Application: Prophylactic in Nov-2012

[JP] Approved for the flu treatment: Sep-2010. Brand name: Inavir

Development Code Number	Generic Name	Dosage Form	Class	Target Indication
DR-3355	levofloxacin	Injection	New quinolone	Anti-infection

As LCM, additional indications of urinary tract infection, surgical infection and gynecological infection, which are the largest market next to respiratory tract infection are under development. • A P3 comparative study for urinary tract infection and 4 open studies are on-going.

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name
DS-5565	-	Oral	α2δ ligand	Chronic pain	Daiichi Sankyo	TBD
 An α2δ ligand t 	hat binds to α2δ subunit of voltage	-dependent	Ca2+ channels			

Considered to decrease excess Ca2+ influx to nerve terminals and to lower pain-related neurotransmitter release.

Clinical studies are on-going for diabetic peripheral neuropathic pain

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name
SUN13837	-	Injection	Modulator of bFGF signaling system	Spinal cord injury	Daiichi Sankyo (Asubio Pharma)	TBD

Although SUN13837 acts upon the signal coupled with the FGF receptor and shows similar cell differentiation actions (nerve cell protection, nerve axon elongation) to bFGF, it does not show any cell multiplication function.

• By accelerating self-regeneration capabilities (nerve cell protection, nerve axon elongation) with bFGF like cell differentiation actions, the perceptional and motor-functional dysfunctions caused by cord injuries are to be improved

• By making perceptional and motor-functional dysfunctions recovered at an early stage of postinjury, remnant functions in the chronic period are to be improved

Clinical studies are on-going for patients with severe spinal cord injury

Development Code Number	Generic Name	Dosage Class Form		Target Indication
ASB17061	-	Oral	Chymase inhibitor	Atopic Dermatitis

Inhibiting chymase, one of endogenous proteases, which is released from mast cells and involves allergic reaction.

• Expected to be an oral anti-atopic dermatitis drug with a novel mechanism of action treated with QD dosing.

·Clinical study is on-going for adult patients with atopic dermatitis.

Origin	Brand Name
Daiichi Sankyo	Inavir(JP)
Origin	Brand Name
Doilabi Contrue	Cravit (JP)
Daiichi Sankyo	Levaquin (US) Tavanic (EU)

Origin	Brand Name
Daiichi Sankyo (Asubio Pharma)	TBD
 · · · · · · · · · · · · · · · · · · ·	

MEMO

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1. Summary of Consolidated Income Statement (FY2012)

		Q1			Q2			Q3			Q4			FY20)12	
JPY Bn	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Net sales	100%	242.6	+4.7%	100%	241.6	+7.7%	100%	261.5	+8.8%	100%	252.2	+4.1%	100%	997.9	59.2	+6.3%
Cost of sales	27%	66.7	+11.2%	32%	77.2	+11.9%	33%	86.4	+20.6%	33%	83.4	+22.6%	31%	313.7	45.0	+16.8%
Gross Profit	73%	176.0	+2.5%	68%	164.4	+5.8%	67%	175.1	+3.8%	67%	168.8	-3.1%	69%	684.2	14.1	+2.1%
SG&A expenses	59%	143.4	+11.8%	58%	139.8	+2.3%	53%	138.6	-0.3%	64%	161.8	-3.6%	58%	583.7	11.8	+2.1%
R&D expenses	17%	42.0	+2.5%	19%	45.2	+5.1%	17%	44.6	-0.3%	20%	51.2	-8.9%	18%	183.0	-2.0	-1.1%
A&P expenses	9%	22.7	+9.6%	9%	21.6	-8.9%	10%	25.3	+2.0%	11%	27.2	+2.7%	10%	96.8	1.1	+1.1%
Personnel expenses	14%	34.7	-0.4%	14%	34.2	-4.1%	13%	34.1	+1.2%	16%	40.7	+17.0%	14%	143.7	4.7	+3.4%
Other SG&A expenses	18%	44.0	+39.0%	16%	38.9	+13.1%	13%	34.6	-3.2%	17%	42.7	-15.2%	16%	160.2	8.0	+5.3%
Operating Income	13%	32.5	-25.2%	10%	24.6	+31.2%	14%	36.5	+22.9%	3%	7.0	+10.2%	10%	100.5	2.3	+2.4%
Non-operating income / expens	ses	8.3			-15.5			9.4			-3.5			-1.4	20.6	
Non-operating income		10.3			-5.3			8.1			4.5		-	17.6	7.6	
Non-operating expenses		2.0			10.2			-1.2			8.0			19.0	-13.0	
Ordinary Income	17%	40.8	-9.0%	4%	9.0	-58.0%	18%	45.8	+128.3%	1%	3.5	-	10%	99.1	22.9	+30.1%
Extraordinary income / losses		0.6			-5.2			-5.7			3.3			-7.1	35.2	
Extraordinary income		2.0			0.5			0.7			8.9			12.1	-2.7	
Extraordinary losses		1.5			5.7			6.4			5.7			19.2	-37.9	
Income before income taxes and minority interests	17%	41.4	-5.5%	2%	3.8	-79.1%	15%	40.2		3%	6.7		9%	92.1	58.2	+171.5%
Income taxes / minority interest	s	21.0			-0.1			13.0			-8.4			25.5	1.9	
Income taxes		16.8			3.0			10.2			-6.0			23.9	-15.9	
Minority interests		4.2			-3.1			2.8			-2.4			1.6	17.8	
Net Income	8%	20.4	-19.4%	2%	4.0	-66.3%	10%	27.1	-	6%	15.1	-	7%	66.6	56.2	+541.6%
Effective tax rate		<u>41%</u>			<u>78%</u>			<u>25%</u>			<u>-90%</u>			<u>26%</u>		
Overseas sales ratio result	<u>s</u>	<u>54%</u>			<u>48%</u>			<u>44%</u>			<u>49%</u>			<u>49%</u>		
2. Currency Rate (FY2012)		Q1			Q2 <u>YTD</u>			Q3 <u>YTD</u>			Q4			FY20	12	
<u></u>	<u>_</u>	Results			Results			Results			Results			Results	YoY	
USD/JPY (average)		80.21			79.42			80.01			83.11			83.11	+4.04	
EUR/JPY (average)		102.91			100.64			102.18			107.15			107.15	-1.81	
INR/JPY (average)		1.59			1.54			1.50			1.50			1.50	-0.23	

3. Segment Information (FY2012)

		Q1		Q2		Q3		Q4		FY20	012	
Daiichi Sankyo Group	to sales	Results YoY	to sales	Results Yo	oY to sales	Results YoY	to sales	Results YoY	to sales	Results	YoY	YoY
					0.01			0110 17 001			10.0	0 50/
Sales to outside customers		183.5 <mark>-4.4</mark> % 0.3)	193.9 +4.3 0.3	3%	223.1 +9.0% 0.7		211.9 +17.3% 0.5		812.4 1.8	49.2 1.3	+6.5%
Inter-segment sales	1000/		100%	194.2 +4.4	4% 100%	223.8 +9.2%	100%	212.4 +17.6%	100%	814.2	50.6	.6 60/
Net sales Cost of sales	<u>100%</u> 26%	183.8 -4.2% 47.9 +16.4		56.1 +16		67.3 +28.1%	29%	61.2 +35.5%	29%	232.5		+6.6% +24.2%
Gross Profit	20 <i>%</i> 74%	135.9 -9.9%		138.1 +0.3		156.5 +2.6%	29% 71%	151.1 +11.6%	29% 71%	232.5 581.7	45.3 5.2	
SG&A expenses	63%	115.9 +4.29		117.8 -1.1		121.8 -0.4%	67%	142.3 +1.5%	61%	497.8	4.9	
R&D expenses	22%	40.3 +3.19		43.2 +5.4		42.8 +0.2%	23%	49.3 -9.2%	22%	175.5	-1.4	-0.8%
Other expenses	41%	75.6 +4.89		74.6 -4.5		79.0 -0.8%	44%	93.0 +8.2%	40%	322.2	6.3	
Operating Income	11%	20.1 -49.3		20.3 +8.9		34.7 +15.1%	4%	8.9 -	10%	84.0	0.3	
Non-operating income	1170	2.1	1070	1.0		2.5	470	1.7	1070	7.3	-0.8	
Non-operating expenses		1.0		1.6		1.2		1.8		5.6	0.8	
Ordinary Income	11%	21.1 -49.2	6 10%	19.8 +4.2	2% 16%	36.1 +16.1%	4%	8.8 -	11%	85.7	-1.3	
Extraordinary income		2.0		0.4		0.6		8.9		11.9	-2.4	
Extraordinary losses		1.3		5.7		6.3		2.5		15.8	0.1	
Income before income taxes and minority interests	12%	21.8 -46.29	6 7%	14.5 -8.3	3% 14%	30.4 +2.8%	7%	15.2 -	10%	81.8	-3.8	-4.4%
Income taxes	,,,	8.1		4.4		6.9		-4.7		14.7	-36.6	
		-0.1		-0.0		0.2		-0.0				
			6 5%	10.2 -4.6	6% 10%	23.2 +110.3%	9 %	19.9 -	8%	67.0	29.7	+79.4%
Minority interests Net Income Ranbaxy Group	7%	13.7 -40.1	<u> </u>	10.2 -4.0	<u> </u>							
Net Income Ranbaxy Group	7%							40.3 - <mark>34.6%</mark>			9.9	
Net Income	7%	13.7 -40.1 59.1 +48.7 0.7		47.6 +24. 0.3		38.3 +7.5% 0.3		40.3 -34.6% 0.4		185.4 1.7	9.9 0.6	+5.7%
Net Income Ranbaxy Group Sales to outside customers	<u>7%</u> 100%	59.1 +48.7	%	47.6 +24	.0%	38.3 +7.5%	100%		100%	185.4		+5.7%
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales		59.1 +48.7 0.7	% <u>6</u>	47.6 +24 0.3	.0% . 1% <u>100%</u>	38.3 +7.5% 0.3	<u>100%</u> 56%	0.4		185.4 1.7	0.6	+5.7% +6.0%
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales Net sales	100%	59.1 +48.7 0.7 59.8 +49.5	% <u>6 100%</u> 5 45%	47.6 +24 0.3 47.9 +24	.0% .1% <u>100%</u> 7% <u>5</u> 2%	38.3 +7.5% 0.3 38.6 +7.5%		0.4 40.8 -34.3%	100%	185.4 1.7 187.1	0.6 10.5	+5.7% +6.0% +2.7%
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales Net sales Cost of sales Gross Profit SG&A expenses	<u>100%</u> 33%	59.1 +48.7 0.7 59.8 +49.5 19.5 +3.79 40.3 +90.0 26.5 +66.2	% 100% 5 45% 6 55% 44%	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28	.0% .1% 100% 7% 52% .7% 48% .3% 41%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0%	56%	0.4 40.8 -34.3% 22.9 +0.6%	<u>100%</u> 45%	185.4 1.7 187.1 83.9	0.6 10.5 2.2 8.4 6.9	+5.7% +6.0% +2.7% +8.8% +9.3%
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales Net sales Cost of sales Gross Profit SG&A expenses R&D expenses	100% 33% 67% 44% 3%	59.1 +48.7 0.7 59.8 +49.5 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.30	100% 45% 55% 44% 44%	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10.	.0% .1% 100% 7% 52% .7% 48% .3% 41% 7% 5%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0%	56% 44% 45% 5%	0.4 40.8 -34.3% 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6%	100% 45% 55% 44%	185.4 1.7 187.1 83.9 103.2 81.4 8.1	0.6 10.5 2.2 8.4 6.9 -1.2	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9%
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales Net sales Cost of sales Gross Profit SG&A expenses R&D expenses Other expenses	100% 33% 67% 44% 3% 41%	59.1 +48.7 0.7 59.8 +49.5 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.39 24.5 +79.4	% 100% 45% 55% 44% 44% 39%	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35	.0% .1% 100% 7% 52% .7% 48% .3% 41% .7% 5% .1% 36%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6%	56% 44% 45% 5% 40%	0.4 40.8 - 34.3% 22.9 +0.6% 17.9 -54.5% 18.4 - 31.2% 2.1 - 11.6% 16.3 - 33.0%	100% 45% 55% 44% 39%	185.4 1.7 187.1 83.9 103.2 81.4 8.1 73.3	0.6 10.5 2.2 8.4 6.9 -1.2 8.1	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5%
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales Net sales Cost of sales Gross Profit SG&A expenses R&D expenses Other expenses Operating Income	100% 33% 67% 44% 3%	59.1 +48.7 0.7 59.8 +49.5 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.3° 24.5 +79.4 13.8 +161.9	% 100% 45% 55% 44% 44% 39%	47.6 +24. 0.3 47.9 +24 21.5 +3. 26.5 +47. 20.9 +28 2.1 -10. 18.7 +35. 5.6 +238	.0% .1% 100% 7% 52% .7% 48% .3% 41% .7% 5% .1% 36%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% 2.9 +238.4%	56% 44% 45% 5%	0.4 40.8 - 34.3% 22.9 +0.6% 17.9 - 54.5% 18.4 - 31.2% 2.1 - 11.6% 16.3 - 33.0% - 0.5 -103.9%	100% 45% 55% 44%	185.4 1.7 187.1 83.9 103.2 81.4 8.1 73.3 21.8	0.6 10.5 2.2 8.4 6.9 -1.2 8.1 1.4	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0%
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales Net sales Cost of sales Gross Profit SG&A expenses R&D expenses Other expenses Operating Income Non-operating income	100% 33% 67% 44% 3% 41%	59.1 +48.7 0.7 59.8 +49.5 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.3 9 24.5 +79.4 13.8 +161.9 8.3	% 100% 45% 55% 44% 44% 39%	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35 5.6 +238 -6.2	.0% .1% 100% 7% 52% .7% 48% .3% 41% .7% 5% .1% 36%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% 2.9 +238.4% 5.7	56% 44% 45% 5% 40%	0.4 40.8 -34.3% 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6% 16.3 -33.0% -0.5 -103.9% 2.8	100% 45% 55% 44% 39%	185.4 1.7 187.1 83.9 103.2 81.4 8.1 73.3 21.8 10.4	0.6 10.5 2.2 8.4 6.9 -1.2 8.1 1.4 7.3	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0%
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales Net sales Cost of sales Gross Profit SG&A expenses R&D expenses Other expenses Operating Income Non-operating income Non-operating expenses	100% 33% 67% 44% 3% 41% 23%	59.1 +48.7 0.7 59.8 +49.5 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.3° 24.5 +79.4 13.8 +161.9 8.3 0.8	% 5 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35 5.6 +238 -6.2 8.6	.0% .1% 100% 7% 52% .7% 48% .3% 41% 7% 5% .1% 36% 3.2% 7%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% 2.9 +238.4% 5.7 -2.5	56% 44% 45% 5% 40% - 1%	0.4 40.8 - 34.3% 22.9 +0.6% 17.9 - 54.5% 18.4 - 31.2% 2.1 - 11.6% 16.3 - 33.0% - 0.5 -103.9% 2.8 6.2	100% 45% 55% 44% 39% 12%	185.4 1.7 187.1 83.9 103.2 81.4 8.1 73.3 21.8 10.4 13.2	0.6 10.5 2.2 8.4 6.9 -1.2 8.1 1.4 7.3 -13.9	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0%
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales Net sales Cost of sales Gross Profit SG&A expenses R&D expenses Other expenses Operating Income Non-operating income Non-operating expenses Ordinary Income	100% 33% 67% 44% 3% 41%	59.1 +48.7 0.7 59.8 +49.5 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.39 24.5 +79.4 13.8 +161.9 8.3 0.8 21.2 +269.3	% 5 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35 5.6 +238 -6.2 8.6 -9.2 -317	.0% .1% 100% 7% 52% .7% 48% .3% 41% .7% 5% .1% 36% 3.2% 7%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% 2.9 +238.4% 5.7 -2.5 11.0 -	56% 44% 45% 5% 40%	0.4 40.8 -34.3% 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6% 16.3 -33.0% -0.5 -103.9% 2.8 6.2 -3.9 -	100% 45% 55% 44% 39%	185.4 1.7 187.1 83.9 103.2 81.4 8.1 73.3 21.8 10.4 13.2 19.1	0.6 10.5 2.2 8.4 6.9 -1.2 8.1 1.4 7.3 -13.9 22.6	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0%
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales Net sales Net sales Cost of sales Gross Profit SG&A expenses R&D expenses Other expenses Other expenses Non-operating income Non-operating expenses Ordinary Income Extraordinary income	100% 33% 67% 44% 3% 41% 23%	59.1 +48.7 0.7 59.8 +49.5 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.30 24.5 +79.4 13.8 +161.9 8.3 0.8 21.2 +269.3 0.0	% 5 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	47.6 +24. 0.3 47.9 +24. 21.5 +3. 26.5 +47. 20.9 +28. 2.1 -10. 18.7 +35. 5.6 +238 -6.2 8.6 -9.2 -317 0.0	.0% .1% 100% 7% 52% .7% 48% .3% 41% 7% 5% .1% 36% 3.2% 7%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% 2.9 +238.4% 5.7 -2.5 11.0 - 0.0	56% 44% 45% 5% 40% - 1%	0.4 40.8 -34.3% 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6% 16.3 -33.0% -0.5 -103.9% 2.8 6.2 -3.9 - 0.0	100% 45% 55% 44% 39% 12%	185.4 1.7 187.1 83.9 103.2 81.4 8.1 73.3 21.8 10.4 13.2 19.1 0.1	0.6 10.5 2.2 8.4 6.9 -1.2 8.1 1.4 7.3 -13.9 22.6 -0.9	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0%
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales Net sales Net sales Cost of sales Gross Profit SG&A expenses R&D expenses Other expenses Extraordinary income Extraordinary losses	100% 33% 67% 44% 3% 41% 23% 36%	59.1 +48.7 0.7 59.8 +49.5 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.3° 24.5 +79.4 13.8 +161.9 8.3 0.8 21.2 +269.3 0.0 0.1	% <u>6 100% 45% 55% 44% 44% 4% 39% 12% </u>	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35 5.6 +238 -6.2 8.6 -9.2 -317 0.0 -0.0	.0% .1% 100% 7% 52% .7% 48% .3% 41% 7% 5% .1% 36% 3.2% 7% .1% 29%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% 2.9 +238.4% 5.7 -2.5 11.0 - 0.0 0.0	56% 44% 45% 5% 40% -1%	0.4 40.8 -34.3% 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6% 16.3 -33.0% -0.5 -103.9% 2.8 6.2 -3.9 - 0.0 3.2	100% 45% 55% 44% 39% 12% 10%	185.4 1.7 187.1 83.9 103.2 81.4 8.1 73.3 21.8 10.4 13.2 19.1 0.1 3.4	0.6 10.5 2.2 8.4 6.9 -1.2 8.1 1.4 7.3 -13.9 22.6 -0.9 -38.0	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0%
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales Net sales Net sales Cost of sales Gross Profit SG&A expenses R&D expenses Other expenses Description Extraording income Extraordinary income Extraordinary losses Income before income taxes and minority interests	100% 33% 67% 44% 3% 41% 23%	59.1 +48.7 0.7 59.8 +49.5 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.3 24.5 +79.4 13.8 +161.9 8.3 0.8 21.2 +269.3 0.0 0.1 21.1 +267.8	% <u>6 100% 45% 55% 44% 44% 4% 39% 12% </u>	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35 5.6 +238 -6.2 8.6 -9.2 -317 0.0 -0.0 -9.2 -321	.0% .1% 100% 7% 52% .7% 48% .3% 41% 7% 5% .1% 36% 3.2% 7% .1% 29%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% 2.9 +238.4% 5.7 -2.5 11.0 - 0.0 0.0 0.0 11.0 -	56% 44% 45% 5% 40% - 1%	0.4 40.8 -34.3% 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6% 16.3 -33.0% -0.5 -103.9% 2.8 6.2 -3.9 - 0.0 3.2 -7.1 -	100% 45% 55% 44% 39% 12%	185.4 1.7 187.1 83.9 103.2 81.4 8.1 73.3 21.8 10.4 13.2 19.1 0.1 3.4 15.9	0.6 10.5 2.2 8.4 6.9 -1.2 8.1 1.4 7.3 -13.9 22.6 -0.9 -38.0 59.6	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0% -
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales Net sales Net sales Cost of sales Gross Profit SG&A expenses R&D expenses Other expenses Other expenses Operating Income Non-operating income Non-operating expenses Ordinary Income Extraordinary income Extraordinary losses Income taxes and minority interests	100% 33% 67% 44% 3% 41% 23% 36%	59.1 +48.7 0.7 59.8 +49.5 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.30 24.5 +79.4 13.8 +161.9 8.3 0.8 21.2 +269.3 0.0 0.1 21.1 +267.8 6.1	% <u>6 100% 45% 55% 44% 44% 4% 39% 12% </u>	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35 5.6 +238 -6.2 8.6 -9.2 -317 0.0 -0.0 -9.2 -321 -2.3	.0% .1% 100% 7% 52% .7% 48% .3% 41% 7% 5% .1% 36% 3.2% 7% .1% 29%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% 2.9 +238.4% 5.7 -2.5 11.0 - 0.0 0.0 11.0 - 3.6	56% 44% 45% 5% 40% -1%	0.4 40.8 -34.3% 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6% 16.3 -33.0% -0.5 -103.9% 2.8 6.2 -3.9 - 0.0 3.2 -7.1 - -1.1	100% 45% 55% 44% 39% 12% 10%	185.4 1.7 187.1 83.9 103.2 81.4 8.1 73.3 21.8 10.4 13.2 19.1 0.1 3.4 15.9 6.3	0.6 10.5 2.2 8.4 6.9 -1.2 8.1 1.4 7.3 -13.9 22.6 -0.9 -38.0 59.6 16.5	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0%
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales Net sales Net sales Cost of sales Gross Profit SG&A expenses R&D expenses Other expenses Description Extraording income Extraordinary income Extraordinary losses Income before income taxes and minority interests	100% 33% 67% 44% 3% 41% 23% 36%	59.1 +48.7 0.7 59.8 +49.5 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.3 24.5 +79.4 13.8 +161.9 8.3 0.8 21.2 +269.3 0.0 0.1 21.1 +267.8	% <u>100%</u> 45% 55% 44% 44% 4% 39% 12% -19%	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35 5.6 +238 -6.2 8.6 -9.2 -317 0.0 -0.0 -9.2 -321	.0% .1% 100% 7% 52% .7% 48% .3% 41% .7% 5% .1% 36% 3.2% 7% .1% 29% .2% 29%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% 2.9 +238.4% 5.7 -2.5 11.0 - 0.0 0.0 0.0 11.0 -	56% 44% 45% 5% 40% -1%	0.4 40.8 -34.3% 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6% 16.3 -33.0% -0.5 -103.9% 2.8 6.2 -3.9 - 0.0 3.2 -7.1 -	100% 45% 55% 44% 39% 12% 10%	185.4 1.7 187.1 83.9 103.2 81.4 8.1 73.3 21.8 10.4 13.2 19.1 0.1 3.4 15.9	0.6 10.5 2.2 8.4 6.9 -1.2 8.1 1.4 7.3 -13.9 22.6 -0.9 -38.0 59.6	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0% -

Inter-segment Transactions

Net sales	-1.0	-0.6	-1.0	
Cost of sales	-0.7	-0.4	-0.9	
Gross Profit	-0.3	-0.2	-0.0	
SG&A expenses	1.1	1.2	1.1	
R&D expenses	-0.3	-0.1	-0.1	
Other expenses	1.4	1.3	1.3	
Operating Income	-1.4	-1.4	-1.1	
Non-operating income	-0.0	-0.1	-0.1	
Non-operating expenses	0.1	0.0	0.0	
Ordinary Income	-1.5	-1.5	-1.2	
Extraordinary income		0.0	0.0	
Extraordinary losses	0.0	-0.0	0.0	
Income before income taxes and minority interests	-1.5	-1.5	-1.2	
Income taxes	2.6	0.9	-0.3	
Minority interests	4.2	-3.1	2.6	
Net Income	-8.3	0.7	-3.5	

Historical Data2

-0.9	-3.5
-0.7	-2.7
-0.2	-0.7
1.2	4.6
-0.1	-0.6
1.3	5.2
-1.4	-5.3
0.0	-0.2
0.0	0.2
-1.4	-5.7
0.1	0.1
0.0	0.0
-1.4	-5.6
-0.3	3.0
-2.4	1.3
1.3	-9.8

4. Sales by Business Units (FY2012)

	FY2012	Q1	Q2	Q3	Q4	FY2012
	Plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan
JPY Bn						
Consolidated Net Sales	990.0	242.6 +4.7% 25%	241.6 +7.7% 24%	261.5 +8.8% 26%	252.2 +4.1% 26%	997.9 +6.3% 101%
Japan Company (domostic sales)	440.0	98.2 <mark>-2.2%</mark> 22%			112.7 +18.8% 26%	<i>11</i> 2 5 18 0% 101%
Japan Company (domestic sales) Olmetec	<u>440.0</u> 76.0	18.2 -10.8% 24%	106.9 +6.3% 24% 19.3 -5.5% 25%	124.7 +9.5% 28% 20.9 -7.6% 28%	<u>112.7 +18.8% 26%</u> 19.9 +14.3% 26%	442.5 +8.0% 101% 78.3 -3.2% 103%
Rezaltas	16.0	4.0 +38.6% 25%	4.1 +30.6% 26%	4.6 +16.9% 28%	4.3 +20.5% 27%	16.9 +25.7% 106%
Calblock	10.0	2.7 -14.0% 27%	2.8 -12.9% 28%	2.8 -13.8% 28%	2.6 -5.5% 26%	10.9 -11.8% 109%
Loxonin	60.0	14.1 -2.0% 24%	15.6 -0.4% 26%	16.2 -6.1% 27%	13.7 +0.0% 23%	59.6 -2.3% 99%
Cravit	35.0	8.1 -4.2% 23%	8.4 +0.0% 24%	10.6 -2.0% 30%	8.8 +1.6% 25%	35.9 -1.2% 103%
Nexium	22.0	1.7 - 8%	2.7 +7.1% 13%	8.3 +1254.8% 38%	8.9 +1113.9% 40%	21.6 +452.0% 98%
Memary	26.0	5.1 +128.7% 20%	5.6 +247.5% 22%	6.6 +135.7% 25%	6.4 +103.0% 25%	23.8 +142.0% 92%
Mevalotin	26.0	6.5 -25.7% 25%	6.8 <mark>-21.8%</mark> 26%	6.6 <mark>-25.6%</mark> 25%	6.0 -12.4% 23%	25.8 <mark>-21.9%</mark> 99%
Artist	22.0	5.6 <mark>-8.9%</mark> 25%	5.6 <mark>-9.3%</mark> 26%	5.8 -10.9% 27%	5.3 -5.6% 24%	22.4 -8.8% 102%
Omnipaque	20.0	4.9 -13.2% 25%	5.3 -15.9% 26%	5.4 -16.3% 27%	4.6 -11.1% 23%	20.2 -14.3% 101%
Urief	11.0	2.7 +0.5% 24%	2.8 +0.1% 25%	3.0 -1.8% 27%	2.7 +5.7% 25%	11.1 +1.0% 101%
Inavir	11.0	0.4 +10.3% 4%	0.1 -164.9% 1%	2.1 +22.9% 19%	8.6 -2.0% 78%	11.1 +3.8% 101%
Ranmark	5.0	0.6 - 12%	1.1 - 22%	1.3 - 27%	1.4 - 27%	4.4 - 88%
Vaccines	not disclosed	5.2 +13.9% -	8.1 +52.5% -	11.8 +72.2% -	4.7 +3.5% -	29.8 +40.2% -
Daiichi Sankyo Espha products	not disclosed	2.8 +16.2% -	2.7 +12.7% -	3.0 +2.4% -	2.6 +20.7% -	11.1 +12.2% -
	40.0					
Daiichi Sankyo Healthcare (OTC)	48.0	10.2 +5.0% 21%	<u> 12.8 +1.1% 27% </u>	14.5 +6.1% 30%	<u>9.5 -2.4% 20%</u>	47.1 +2.7% 98%
Dajiahi Sankua Ina (US)	120.0	25.0 . 2.7% 26%	22.6 . 10.09/ 249/	27 4 . 22 00/ 270/	26.4 .11.69/ 269/	142.2 . 12.0% 10.2%
Daiichi Sankyo, Inc. (US) Olmesartan	<u>139.0</u> 93.0	35.9 +3.7% 26% 23.9 -3.8% 26%	<u>32.6 +10.0% 24%</u> 21.7 +6.3% 23%	37.4 +23.9% 27% 25.7 +24.9% 28%	36.4 +11.6% 26% 23.6 +7.0% 25%	142.3 +12.0% 102% 94.9 +7.9% 102%
Benicar/Benicar HCT	73.0	<u> </u>	<u>16.7 -0.6%</u> 23%	20.2 +24.7% 28%	17.4 -3.8% 24%	73.2 +2.8% 100%
Azor	14.0	3.5 -1.7% 25%	3.5 +40.0% 25%	3.8 +20.9% 27%	4.1 +42.7% 29%	14.8 +23.3% 106%
Tribenzor	6.0	1.6 +30.8% 26%	1.5 +34.3% 25%	1.6 +37.1% 27%	2.1 +90.9% 35%	6.8 +47.8% 114%
Welchol	31.0	8.3 +17.5% 27%	7.2 +10.5% 23%	8.3 +26.1% 27%	9.3 +39.4% 30%	33.1 +23.4% 107%
Effient (alliance revenue)	not disclosed	2.4 +51.8% -	2.3 +36.4% -	2.7 +47.5% -	3.0 +9.5% -	10.5 +32.7% -
		2.1 01.070	2.0 000.170	2		1010 10211 /0
Luitpold Pharmaceuticals, Inc. (US)	38.0	11.3 <mark>-10.9%</mark> 30%	7.7 <mark>-17.4%</mark> 20%	11.3 <mark>-24.7%</mark> 30%	8.2 +7.7% 22%	38.6 <mark>-13.7%</mark> 102%
Venofer	23.0	6.8 -7.4% 30%	3.8 <mark>-30.4%</mark> 17%	8.3 <mark>-8.5%</mark> 36%	4.7 +60.9% 20%	23.6 -4.9% 103%
Daiichi Sankyo Europe GmbH	65.0	<u>13.9 -17.6%</u> 21%	<u>15.1 -10.8%</u> 23%	<u>16.9</u> -2.6% 26%	<u>18.5</u> -3.0% 29%	64.4 -8.3% 99%
Olmesartan	48.0	9.9 -16.6% 21%	<u>11.3 -6.6% 24%</u>	12.9 +1.8% 27%	<u>13.9</u> -3.1% 29%	48.0 -5.9% 100%
Olmetec/Olmetec Plus	34.0	6.4 -26.5% 19%	8.1 -7.6% 24%	8.6 -6.9% 25%	9.4 -4.5% 28%	32.6 -11.1% 96%
Sevikar Sevikar LICT	10.0	2.5 +4.5% 25%	2.3 -12.2% 23%	3.1 +17.4% 31%	2.9 -13.7% 29%	10.8 -2.0% 108%
Sevikar HCT	4.0	<u> </u>	0.9 +25.7% 23%	1.3 +47.9% 32%	1.5 +43.3% 38%	4.7 +38.2% 117%
Efient (alliance revenue)	not disclosed	0.9 +54.7% -	0.9 +40.5% -	0.9 +33.0% -	1.2 +13.0% -	3.9 +31.9% -
Asia South and Control America (ASCA)	^{*1} 38.0	7.1 +9.8% 19%	8.1 +10.1% 21%	8.2 +18.4% 22%	17.1 +117.8% 45%	40.5 +41.6% 107%
Asia, South and Central America (ASCA)	not disclosed	2.7 +0.9% -		3.1 +50.9% -	7.6 +214.7% -	16.4 +68.8% -
Daiichi Sankyo China ^{*2}			3.0 +16.0% -			
Daiichi Sankyo Taiwan	not disclosed	<u> </u>	0.8 -1.3% -	<u> </u>	0.9 +19.5% -	3.3 +4.7% -
Daiichi Sankyo Korea Daiichi Sankyo (Thailand)	not disclosed	0.3 +3.7% -	<u> </u>	0.4 +14.5% -	<u> </u>	<u>5.3 +15.8%</u> - 1.4 +15.6% -
Daiichi Sankyo Brasil Farmacêutic		1.2 +14.2% -	1.2 -22.5% -	1.0 -34.4% -	3.2 +118.5% -	6.6 +18.6% -
Daiichi Sankyo Venezuela	not disclosed	0.8 +87.0% -	1.4 +49.5% -	1.5 +37.1% -	2.9 +75.9% -	6.7 +60.7% -
Daiichi Sankyo Mexico S.A. de C.\		0.1	0.1	0.1	0.4	0.7
		0.1	0		0.1	
Ranbaxy Laboratories Limited	179.0	59.1 +48.7% 33%	47.6 +24.0% 27%	38.3 +7.5% 21%	40.3 <mark>-34.6%</mark> 23%	185.4 +5.7% 104%
<u>-</u>						
						1
Others	43.0	6.8 -38.0% 16%	10.7 +13.1% 25%	10.0 +32.8% 23%	9.5 +7.5% 22%	37.1 +0.5% 86%
Levofloxacin export, royalty, etc	3.0	1.2 -60.1% 41%	1.0 <mark>-56.6%</mark> 34%	1.4 +19.3% 46%	0.6 -59.6% 21%	4.3 -47.8% 142%
Plexxikon	not disclosed	0.1 -96.1% -	1.4 -24.6% -	1.0 +313.4% -	0.5 -35.9% -	3.1 -47.7% -

[Reference] Sales in Local Currency

	FY2012 Plan	Q1 Results YoY to plan	Q2 Results YoY to plan	Q3 Results YoY to plan	Q4 Results YoY to plan	FY2012 Results YoY to plan
USD Mn						
Daiichi Sankyo, Inc. (US)	1,711	448 +5.7% 26%	415 +8.7% 24%	461.0 +18.2% 27%	389.0 <mark>-5.6%</mark> 23%	1,713 +6.5% 100%
Olmesartan	1,144	298 -2.0% 26%	276 +4.9% 24%	317 +19.0% 28%	251 -9.9% 22%	1,142 +2.7% 100%
Benicar/Benicar HCT	898	235 -4.5% 26%	213 -1.8% 24%	249 +18.8% 28%	184 -19.6% 20%	881 -2.2% 98%
Azor	172	44 +0.2% 25%	44 +37.4% 26%	47 +15.5% 27%	44 +22.2% 25%	179 +17.3% 104%
Tribenzor	75	19 +33.3% 26%	19 +33.0% 26%	20 +30.9% 27%	23 +66.5% 31%	82 +40.6% 109%
Welchol	388	103 +19.7% 27%	92 +9.5% 24%	103 +20.3% 27%	101 +19.8% 26%	399 +17.4% 103%
Effient (alliance revenue)	not disclosed	30 +54.7% -	30 +35.4% -	34 +41.2% -	33 -5.7% -	127 +26.2% -
USD Mn						
Luitpold Pharmaceuticals, Inc. (US)	468	141 <mark>-9.2%</mark> 30%	98 <mark>-18.5%</mark> 21%	140.0 <mark>-27.6%</mark> 30%	85.0 <mark>-11.8%</mark> 18%	465 -17.9% 99%
Venofer	288	85 - <mark>5.6%</mark> 30%	49 -31.0% 17%	103 -11.8% 36%	47 +29.8% 16%	284 -9.6% 99%
EUR Mn						
Daiichi Sankyo Europe GmbH	650	135 <mark>-6.0%</mark> 21%	153 <mark>-0.2%</mark> 24%	161.0 <mark>-2.6%</mark> 25%	152.0 <mark>-16.6%</mark> 23%	601 <mark>-6.7%</mark> 93%
Olmesartan	480	96 -4.8% 20%	115 +4.4% 24%	123 +2.0% 26%	114 -16.5% 24%	448 -4.3% 93%
Olmetec/Olmetec Plus	340	62 -16.2% 18%	82 +3.1% 24%	82 -6.8% 24%	78 -17.8% 23%	304 -9.6% 89%
Sevikar	100	24 +19.3% 25%	23 <mark>-1.1%</mark> 24%	29 +17.7% 29%	23 <mark>-26.4%</mark> 23%	100 <mark>-0.3%</mark> 100%
Sevikar HCT	40	9 +50.1% 24%	9 +41.0% 23%	12 +49.4% 30%	13 +27.1% 32%	44 +40.5% 109%
Efient (alliance revenue)	not disclosed	9 +76.5% -	9 +57.9% -	9 +33.5% -	10 -1.0% -	36 +34.1% -
INR Bn						
Ranbaxy Laboratories Limited	105	37 +71.1% 35%	32 +53.1% 31%	27.0 +31.2% 26%	27.0 <mark>-28.9%</mark> 26%	124 +21.9% 117%

5. Sales of Global Products (FY2012)

	FY2012 Plan	Q1 Results YoY to plan	Q2 Results YoY to plan	Q3 Results YoY to plan	Q4 Results YoY to plan	FY2012 Results YoY to plan
JPY Bn						
Olmesartan	251.0	<u>60.0</u> -5.3% 24%	<u>60.8 +0.6% 24%</u>	<u>68.3 +6.4% 27%</u>	<u>69.7 +13.0% 28%</u>	258.9 +3.7% 103%
Olmetec (JPN)	76.0	18.2 <mark>-10.8%</mark> 24%	19.3 <mark>-5.5%</mark> 25%	20.9 -7.6% 28%	19.9 +14.3% 26%	78.3 <mark>-3.2%</mark> 103%
Rezaltas (JPN)	16.0	4.0 +38.6% 25%	4.1 +30.6% 26%	4.6 +16.9% 28%	4.3 +20.5% 27%	16.9 +25.7% 106%
Benicar/Benicar HCT (US)	73.0	18.9 <mark>-6.3%</mark> 26%	16.7 <mark>-0.6%</mark> 23%	20.2 +24.7% 28%	17.4 <mark>-3.8%</mark> 24%	73.2 +2.8% 100%
Azor (US)	14.0	3.5 <mark>-1.7%</mark> 25%	3.5 +40.0% 25%	3.8 +20.9% 27%	4.1 +42.7% 29%	14.8 +23.3% 106%
Tribenzor (US)	6.0	1.6 +30.8% 26%	1.5 +34.3% 25%	1.6 +37.1% 27%	2.1 +90.9% 35%	6.8 +47.8% 114%
Olmetec/Olmetec Plus (EU)	34.0	6.4 <mark>-26.5%</mark> 19%	8.1 <mark>-7.6%</mark> 24%	8.6 <mark>-6.9%</mark> 25%	9.4 <mark>-4.5%</mark> 28%	32.6 <mark>-11.1%</mark> 96%
Sevikar (EU)	10.0	2.5 +4.5% 25%	2.3 <mark>-12.2%</mark> 23%	3.1 +17.4% 31%	2.9 <mark>-13.7%</mark> 29%	10.8 <mark>-2.0%</mark> 108%
Sevikar HCT (EU)	4.0	1.0 +31.6% 24%	0.9 +25.7% 23%	1.3 +47.9% 32%	1.5 +43.3% 38%	4.7 +38.2% 117%
Other subsidiaries, export, etc	18.0	4.0 +20.6% 22%	4.3 +0.1% 24%	4.3 <mark>-3.1%</mark> 24%	8.1 +82.8% 45%	20.7 +25.7% 115%
Prasugrel	not disclosed	3.3 +52.6% -	3.2 +37.5% -	3.7 +43.5% -	4.2 +10.4% -	14.4 +32.5% -
Effient alliance revenue (US)	not disclosed	2.4 +51.8% -	2.3 +36.4% -	2.7 +47.5% -	3.0 +9.5% -	10.5 +32.7% -
Efient alliance revenue (EU)	not disclosed	0.9 +54.7% -	0.9 +40.5% -	0.9 +33.0% -	1.2 +13.0% -	3.9 +31.9% -

1. Summary of Consolidated Income Statement (FY2011)

		Q1			Q2			Q3			Q4			FY20)11	
JPY Bn	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Net sales	100%	231.7	-9.7%	100%	224.4	-7.5%	100%	240.4	-3.5%	100%	242.3	+10.5%	100%	938.7	-28.7	-3.0%
Cost of sales	26%	59.9	-6.5%	31%	69.0	-7.4%	30%	71.7	-3.9%	28%	68.1	-0.8%	29%	268.6	-13.1	-4.6%
Gross Profit	74%	171.8	-10.7%	69%	155.4	-7.5%	70%	168.7	-3.4%	72%	174.2	+15.6%	71%	670.1	-15.6	-2.3%
SG&A expenses	55%	128.3	-2.3%	61%	136.7	-1.6%	58%		-3.5%	69%	167.9	+12.5%	61%	571.9	8.3	+1.5%
R&D expenses	18%	41.0	-5.9%	19%	43.0	-5.8%	19%	44.7	-15.6%	23%	56.3	+8.2%	20%	185.1	-9.3	-4.8%
A&P expenses	9%	20.7	-9.4%	11%	23.7	-4.6%	10%	24.8	-4.1%	11%	26.5	+1.4%	10%	95.7	-4.0	-4.0%
Personnel expenses	15%	34.9	+0.8%	16%	35.6	+0.5%	14%	33.7	+1.9%	14%	34.8	+0.0%	15%	139.0	1.1	+0.8%
Other SG&A expenses	14%	31.6	+4.6%	15%	34.4	+4.1%	15%	35.7	+11.3%	21%	50.4	+38.7%	16%	152.1	20.4	+15.5%
Operating Income	19%	43.5	-28.8%	8%	18.7	-35.6%	12%	29.7	-2.8%	3%	6.3	+318.5%	10%	98.2	-23.9	-19.6%
Non-operating income / expense	ses	1.4			2.8			-9.6			-16.5			-22.0	-31.6	
Non-operating income		4.5			4.8			-1.0			1.7			10.0	-13.2	
Non-operating expenses		3.1			2.0			8.6			18.3			32.0	18.4	
Ordinary Income	19%	44.8	-36.0%	10%	21.5	-4.6%	8%	20.1	-47.1%	-4%	-10.2	-	8 %	76.2	-55.5	-42.2%
Extraordinary income / losses		-1.1			-3.2			-41.7			3.7			-42.3	-31.0	
Extraordinary income		1.2			0.7			0.2			12.7			14.8	2.0	
Extraordinary losses		2.3			4.0			41.9			9.0			57.1	32.9	
Income before income taxes and minority interests	19%	43.8	-33.8%	8%	18.3	-34.8%	-9%	-21.6	-	-3%	-6.5		4%	33.9	-86.5	-71.8%
Income taxes / minority interest	ts	18.5			6.5			-2.1			0.7			23.5	-26.8	
Income taxes	-	16.4			6.3			15.2			1.8			39.8	-2.0	
Minority interests		2.1			0.2			-17.4			-1.2			-16.2	-24.7	
Net Income	11%	25.3	-23.5%	5%	11.7	-38.5%	-8%	-19.5	-	-3%	-7.2	-	1%	10.4	-59.7	-85.2%
Effective tax rate		<u>37%</u>			<u>34%</u> 48%			<u>-</u>			<u>-</u>			<u>117%</u>		
Overseas sales ratio result	<u>'S</u>	<u>51%</u>			<u>48%</u>			<u>45%</u>			<u>56%</u>			<u>50%</u>		
2. Currency Rate (FY2011)		Q1			Q2 <u>YTD</u>			Q3 <u>YTD</u>			Q4 <u>YTD</u>			FY20	11	
<u></u>	L	Results			Results			Results			Results			Results	YoY	
USD/JPY (average)		81.75			79.81			79.00			79.07			79.07	-6.65	
EUR/JPY (average)		117.40			113.78			110.62			108.96			108.96	-4.17	
INR/JPY (average)		1.83			1.83			1.79			1.73			1.73	-0.20	
		1.00			1.00										0.20	

3. Segment Information (FY2011)

		Q1			Q2		Q3			Q4			FY20)11	
	to sales	Results	YoY	to sales	Results YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Sales to outside customers		191.9	-4.8%		185.9 <mark>-6.5%</mark>		204.7	-4.2%		180.6	-0.4%		763.2	-32.2	-4.2%
Inter-segment sales		0.1	-4.070		0.1		0.3	-4.270		-0.0	-0.470		0.5	0.4	-4.270
÷	100%	192.0	-4.8%	100%	186.0 -6.4%	100%		-4.1%	100%	180.6	-0.4%	100%	763.6	-31.8	-4.0%
Cost of sales	21%	41.1	-8.4%	26%	48.3 -11.2%	26%	52.5	-4.4%	25%	45.2	-5.0%	25%	187.1	-14.7	-7.3%
Gross Profit	79%	150.8	-3.8%	74%	137.7 -4.6%	74%	152.5	-3.9%	75%	135.4	+1.2%	76%	576.5	-17.2	-2.9%
SG&A expenses	58%	111.2	-2.0%	64%	119.1 <mark>-1.8%</mark>	60%	122.3	-4.2%	78%	140.2	+6.6%	65%	492.8	-1.0	-0.2%
R&D expenses	20%		-3.1%	22%	40.9 -5.9%	21%		-15.6%	30%	54.2	+9.4%	23%	177.0	-7.0	-3.8%
Other expenses	38%		-1.4%	42%	78.1 +0.5%	39%		+3.3%	48%		+5.0%	41%	315.9		+1.9%
Operating Income	21%		-8.5%	10%	18.7 -19.4%	15%		-2.9%	-3%	-4.8	-	11%	83.7		-16.2%
Non-operating income		3.8			1.7		1.6			1.0			8.1	0.9	
Non-operating expenses	000/	1.8	4.00/	100/	1.4	450/	0.7	7.00/	00/	0.9		4.4.07	4.8	-2.3	40.00/
Ordinary Income	22%	41.6	-4.2%	10%	<u>19.0 -17.8%</u>	15%		-7.9%	-3%	-4.6	-	11%	87.0		-13.0%
Extraordinary income		1.2 2.3			0.7 3.8		<mark>-0.0</mark> 1.5			12.5 8.1			14.3 15.7	4.1 -5.2	
Extraordinary losses	21%		+1.2%	9%	3.0 15.8 <mark>-38.9%</mark>	14%		-14.2%	0%	-0.2	_	11%	85.6	-5.2 -3.7	-4.2%
Income taxes	2170	17.8	<u>+1.2/0</u>	370	5.9	1470	18.9	-14.2 /0	070	8.6		1170	51.2	20.7	-4.2 /0
Minority interests		-0.2			-0.8		-0.4			-1.6			01.2	20.7	
Net Income	12%		+2.5%	6%	10.7 -41.9%	5%		-57.5%	-4%	-7.2	-	5%	37.4	-21.4	-36.4%
Sales to outside customers			-27.5%		38.4 -12.0%			+0.6%			+62.3%		175.5		+2.0%
Inter-segment sales	1000/	0.2	07.404	4000/	0.2	1000/	0.2	4 40/	(0.4		1000/	1.1	-0.0	0.00/
	100%		-27.1%	100%	<u>38.6 -11.7%</u>	100%		+1.1%	100%		+59.5%	100%	176.6		+2.0%
Cost of sales Gross Profit	47% 53%	18.8 21.2	-2.2% -40.6%	54% 46%	20.7 +3.3% 17.9 <mark>-24.5%</mark>	54% 46%		<mark>-0.1%</mark> +2.5%	37% 63%		+8.2% +120.0%	46%	81.7		
SG&A expenses	40%	15.9	-40.0 %	40%			10.4	TZ.0 /0			±120.070	51%	01 0	15	TI./ /0
	6%	10.0	2.070			43%		+1.2%				54% 42%	94.8	<u>1.5</u> 8.9	+13.5%
		2.3	-30.8%			<u>43%</u> 6%	15.6	+1.2%	43%	26.7	+59.6%	42%	74.4	8.9	+13.5%
R&D expenses	34%		<mark>-30.8%</mark> +4.5%	6% 36%	2.4 -21.3% 13.9 -1.4%	<u>43%</u> 6% 37%	15.6 2.3 ·	+1.2% -19.1% +5.8%		26.7 2.3				8.9 -2.7	+13.5% -22.6% +21.6%
		13.7	+4.5%	6%	2.4 -21.3%	6% 37%	15.6 2.3 13.3	-19.1%	43% 4%	26.7 2.3 24.3	+59.6% -17.9%	42 <i>%</i> 5%	74.4 9.3	8.9 -2.7 11.6	-22.6%
R&D expenses Other expenses	34%	13.7		6% 36%	2.4 -21.3% 13.9 -1.4%	6% 37%	15.6 2.3 13.3	-19.1% +5.8%	43% 4% 39%	26.7 2.3 24.3	+59.6% -17.9% +75.4%	42% 5% 37%	74.4 9.3 65.1	8.9 -2.7 11.6	-22.6% +21.6%
R&D expenses Other expenses Operating Income	34%	13.7 5.3	+4.5%	6% 36%	2.4 -21.3% 13.9 -1.4% 1.7 -74.9%	6% 37%	15.6 2.3 13.3 0.9	-19.1% +5.8%	43% 4% 39%	26.7 2.3 24.3 12.6	+59.6% -17.9% +75.4%	42% 5% 37%	74.4 9.3 65.1 20.4	8.9 -2.7 11.6 -7.3	-22.6% +21.6%
R&D expenses Other expenses Operating Income Non-operating income	34%	13.7 5.3 1.7 1.3 5.8	+4.5%	6% 36%	2.4 -21.3% 13.9 -1.4% 1.7 -74.9% 3.1 0.5 4.2 +353.5%	6% 37% 2%	15.6 2.3 13.3 0.9 -2.5 7.9 -9.5	-19.1% +5.8%	43% 4% 39%	26.7 2.3 24.3 12.6 0.8 17.4 -3.9	+59.6% -17.9% +75.4%	42% 5% 37%	74.4 9.3 65.1 20.4 3.2 27.0 -3.4	8.9 -2.7 11.6 -7.3 -13.0	-22.6% +21.6%
R&D expenses Other expenses Operating Income Non-operating income Non-operating expenses Ordinary Income Extraordinary income	34% 13%	13.7 5.3 1.7 1.3 5.8 0.0	+4.5% -72.7%	6% 36% 4%	2.4 -21.3% 13.9 -1.4% 1.7 -74.9% 3.1 0.5 4.2 +353.5% 0.0	6% 37% 2%	15.6 2.3 13.3 0.9 -2.5 7.9 -9.5 0.8	-19.1% +5.8%	43% 4% 39% 20%	26.7 2.3 24.3 12.6 0.8 17.4 -3.9 0.2	+59.6% -17.9% +75.4%	42% 5% 37% 12%	74.4 9.3 65.1 20.4 3.2 27.0 -3.4 1.1	8.9 -2.7 11.6 -7.3 -13.0 23.1 -43.4 -4.1	-22.6% +21.6%
R&D expenses Other expenses Operating Income Non-operating income Non-operating expenses Ordinary Income Extraordinary income Extraordinary losses	34% 13% 14%	13.7 5.3 1.7 1.3 5.8 0.0 0.0	+4.5% -72.7% -79.6%	6% 36% 4% 11%	2.4 -21.3% 13.9 -1.4% 1.7 -74.9% 3.1 0.5 4.2 +353.5% 0.0 0.1	6% 37% 2% -26%	15.6 2.3 13.3 0.9 -2.5 7.9 -9.5 0.8 0.0	-19.1% +5.8%	43% 4% 39% 20% -6%	26.7 2.3 24.3 12.6 0.8 17.4 -3.9 0.2 41.2	+59.6% -17.9% +75.4%	42% 5% 37% 12%	74.4 9.3 65.1 20.4 3.2 27.0 -3.4 1.1 41.4	8.9 -2.7 11.6 -7.3 -13.0 23.1 -43.4 -4.1 33.1	-22.6% +21.6%
R&D expenses Other expenses Operating Income Non-operating income Non-operating expenses Ordinary Income Extraordinary income Extraordinary losses Income before income taxes and minority interests	34% 13%	13.7 5.3 1.7 1.3 5.8 0.0 0.0 0.0 5.7	+4.5% -72.7%	6% 36% 4%	2.4 -21.3% 13.9 -1.4% 1.7 -74.9% 3.1 0.5 4.2 +353.5% 0.0 0.1 4.2 -31.2%	6% 37% 2% -26%	15.6 2.3 13.3 0.9 -2.5 7.9 -9.5 0.8 0.0 -8.7	-19.1% +5.8%	43% 4% 39% 20%	26.7 2.3 24.3 12.6 0.8 17.4 -3.9 0.2 41.2 -45.0	+59.6% -17.9% +75.4%	42% 5% 37% 12%	74.4 9.3 65.1 20.4 3.2 27.0 -3.4 1.1 41.4 -43.8	8.9 -2.7 11.6 -7.3 -13.0 23.1 -43.4 -4.1 33.1 -80.6	-22.6% +21.6%
R&D expenses Other expenses Operating Income Non-operating income Non-operating expenses Ordinary Income Extraordinary income Extraordinary losses Income taxes and minority interests	34% 13% 14%	13.7 5.3 1.7 1.3 5.8 0.0 0.0 0.0 5.7 -1.1	+4.5% -72.7% -79.6%	6% 36% 4% 11%	2.4 -21.3% 13.9 -1.4% 1.7 -74.9% 3.1 0.5 4.2 +353.5% 0.0 0.1 4.2 -31.2% 0.6	6% 37% 2% -26%	15.6 2.3 13.3 0.9 -2.5 7.9 -9.5 0.8 0.0 -8.7 -3.2	-19.1% +5.8%	43% 4% 39% 20% -6%	26.7 2.3 24.3 12.6 0.8 17.4 -3.9 0.2 41.2 -45.0 -6.5	+59.6% -17.9% +75.4%	42% 5% 37% 12%	74.4 9.3 65.1 20.4 3.2 27.0 -3.4 1.1 41.4 -43.8 -10.2	8.9 -2.7 11.6 -7.3 -13.0 23.1 -43.4 -4.1 33.1 -80.6 -23.4	-22.6% +21.6%
R&D expenses Other expenses Operating Income Non-operating income Non-operating expenses Ordinary Income Extraordinary income Extraordinary losses Income before income taxes and minority interests	34% 13% 14%	13.7 5.3 1.7 1.3 5.8 0.0 0.0 5.7 -1.1 0.0	+4.5% -72.7% -79.6%	6% 36% 4% 11%	2.4 -21.3% 13.9 -1.4% 1.7 -74.9% 3.1 0.5 4.2 +353.5% 0.0 0.1 4.2 -31.2%	6% 37% 2% -26% -24%	15.6 2.3 13.3 0.9 -2.5 7.9 -9.5 0.8 0.0 -8.7	-19.1% +5.8%	43% 4% 39% 20% -6%	26.7 2.3 24.3 12.6 0.8 17.4 -3.9 0.2 41.2 -45.0	+59.6% -17.9% +75.4%	42% 5% 37% 12%	74.4 9.3 65.1 20.4 3.2 27.0 -3.4 1.1 41.4 -43.8	8.9 -2.7 11.6 -7.3 -13.0 23.1 -43.4 -4.1 33.1 -80.6	-22.6% +21.6%

Historical Data6

Inter-segment Transactions

Net sales	-0.3	-0.3	-0.6	
Cost of sales	0.0	-0.1	-0.3	
Gross Profit	-0.3	-0.2	-0.2	
SG&A expenses	1.1	1.4	1.1	
R&D expenses	-0.4	-0.3	-0.3	
Other expenses	1.4	1.7	1.4	
Operating Income	-1.4	-1.6	-1.3	
Non-operating income	-1.1	-0.1	-0.1	
Non-operating expenses	0.0	0.0	0.1	
Ordinary Income	-2.5	-1.7	-1.5	
Extraordinary income	0.1	0.0	-0.7	
Extraordinary losses			40.3	
Income before income taxes and minority interests	-2.4	-1.7	-42.5	:
Income taxes	-0.3	-0.2	-0.5	
Minority interests	2.3	1.0	-17.0	
Net Income	-4.4	-2.4	-24.9	:

-0.4	-1.5
0.1	-0.3
-0.5	-1.3
1.0	4.6
-0.3	-1.2
1.3	5.8
-1.5	-5.9
-0.1	-1.3
0.0	0.1
-1.7	-7.3
0.0	-0.6
-40.3	0.0
38.7	-7.9
-0.2	-1.3
0.4	-13.4
38.5	6.7

4. Sales by Business Units (FY2011)

	Q1	Q2	Q3	Q4	FY2011
	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan
JPY Bn					
Consolidated Net Sales	231.7 <mark>-9.7%</mark> 24%	<u> 224.4 -7.5% 23% </u>	<u>240.4</u> - <u>3.5%</u> 25%	242.3 +10.5% 25%	938.7 - <mark>3.0%</mark> 97%
Japan Company (domestic sales)	100.4 <mark>-4.6%</mark> 23%	100.5 <mark>-2.4%</mark> 23%	113.9 <mark>-2.4%</mark> 26%	94.9 +4.3% 22%	409.8 <mark>-1.5%</mark> 94%
Olmetec	20.4 -1.3% 22%	20.4 -3.1% 22%	22.6 -1.4% 24%	17.4 -1.2% 19%	80.9 -1.8% 87%
Rezaltas	2.9 +58.1% 17%	3.2 +3938.1% 19%	3.9 +190.8% 23%	3.5 +145.4% 21%	13.5 +188.4% 79%
Calblock	3.2 -13.4% 21%	3.2 -9.4% 21%	3.3 -13.8% 22%	2.7 -7.5% 18%	12.4 -11.3% 83%
Loxonin	14.4 +10.7% 25%	15.7 +13.3% 27%	17.2 +17.6% 30%	13.7 +8.3% 24%	61.0 +12.7% 105%
Cravit	8.4 +8.5% 22%	8.4 +11.5% 22%	10.8 +16.8% 29%	8.7 +11.4% 23%	36.3 +12.3% 96%
Nexium		2.6	0.6	0.7	3.9
Memary	2.2	1.6	2.8	3.2	9.8
Mevalotin	8.8 -14.0% 27%	8.6 -14.4% 27%	8.8 -11.6% 28%	6.8 -12.0% 21%	33.1 -13.1% 103%
Artist	6.1 +0.0% 27%	6.2 +6.8% 27%	6.5 +3.6% 29%	5.6 +3.7% 25%	24.5 +3.5% 107%
Omnipaque	5.7 -11.6% 25%	<u>6.3</u> -5.1% 27%	6.4 -2.0% 28%	5.2 -4.5% 23%	23.5 -5.8% 102%
Urief	2.6 +6.8% 24%	2.8 +13.6% 25%	3.0 +7.6% 27%	2.6 +9.2% 23%	11.0 +9.3% 100%
Inavir	0.4 - 4%	-0.1	1.7 -38.5% 19%	8.7 +125.1% 97%	10.7 +61.7% 119%
Vaccines	4.6 +166.4% -	5.3 +14.8% -	6.9 -19.7% -	4.5 +56.5% -	21.2 +19.6% -
Daiichi Sankyo Espha products	2.4	2.4	2.9	2.1	9.9
Daiichi Sankyo Healthcare (OTC)	9.7 +4.9% 20%	12.7 +8.2% 26%	13.7 +4.1% 28%	9.7 <mark>-8.5%</mark> 20%	45.9 +2.3% 94%
Daiichi Sankyo, Inc. (US)	34.6 +3.2% 27%	29.7 -12.4% 23%	30.1 -13.0% 23%	32.6 +15.0% 25%	127.1 <mark>-2.6%</mark> 98%
Olmesartan	24.9 -1.5% 28%	20.4 -17.4% 23%	20.6 -16.3% 23%	22.1 +10.7% 25%	87.9 -6.9% 100%
Benicar/Benicar HCT	20.1 -6.1% 30%	16.8 -18.7% 25%	16.2 -21.3% 24%	18.1 +6.6% 27%	71.3 -10.6% 106%
Azor	3.6 -7.0% 26%	2.5 -26.5% 18%	3.2 -8.7% 23%	2.8 +7.5% 21%	12.0 -9.5% 89%
Tribenzor	1.2 - 16%	1.1 +71.6% 15%	1.2 +139.2% 16%	1.1 +271.8% 15%	4.6 +217.4% 62%
Welchol	7.0 +0.5% 22%	6.5 -11.5% 20%	6.6 -16.0% 21%	6.7 +6.7% 21%	26.9 -5.8% 84%
Effient (alliance revenue)	1.6 +345.5% -	1.7 +124.3% -	1.9 +75.5% -	2.8 +119.8% -	7.9 +130.7% -
Luitpold Pharmaceuticals, Inc. (US)	12.7 <mark>-13.6%</mark> 26%	9.3 <mark>-31.7%</mark> 19%	15.0 +31.0% 31%	7.6 <mark>-45.6%</mark> 16%	44.7 <mark>-17.0%</mark> 91%
Venofer	7.4 -12.5% 30%	5.5 -28.5% 22%	9.1 +55.6% 36%	2.9 -66.8% 12%	24.8 -19.0% 99%
Daiichi Sankyo Europe GmbH	16.9 +14.0% 22%	16.9 +2.0% 22%	17.4 <mark>-4.3%</mark> 23%	19.1 +13.0% 25%	70.2 +5.7% 91%
Olmesartan	11.9 +23.5% 22%	12.2 +4.2% 22%	12.7 -5.4% 23%	14.3 +24.4% 26%	51.0 +10.5% 93%
Olmetec/Olmetec Plus	8.7 +9.8% 22%	8.8 -5.1% 22%	9.2 -8.4% 23%	9.9 +5.4% 25%	36.6 -0.1% 92%
Sevikar	2.4 +44.1% 20%	2.6 +10.5% 22%	2.6 +13.1% 22%	3.3 +63.9% 28%	11.0 +30.9% 92%
Sevikar HCT	0.7 - 25%	0.7 - 24%	0.9 -16.6% 29%	1.1 +1296.8% 36%	3.4 +206.9% 113%
Efient (alliance revenue)	0.6	0.6	0.7	1.0	2.9
Asia, South and Central America (ASCA)	6.5 +8.7% 22%	7.3 +3.8% 24%	6.9 +2.0% 23%	7.8 +2.8% 26%	28.6 +4.1% 95%
Daiichi Sankyo Pharmaceutical (Beijing)	0.9 -19.9% -	0.9 -15.0% -	0.8 -28.4% -	0.8 -11.1% -	3.4 -18.9% -
Daiichi Sankyo Pharmaceutical (Shanghai)	1.7 +21.9% -	1.7 -3.8% -	1.3 -18.7% -	1.6 -11.3% -	6.3 - <mark>3.9%</mark> -
Daiichi Sankyo Taiwan	0.8 +4.6% -	0.8 -2.8% -	0.8 -2.7% -	0.8 -21.0% -	3.1 <mark>-6.3%</mark> -
Daiichi Sankyo Korea	1.2 +23.0% -	1.1 +27.0% -	1.1 +14.6% -	1.1 -0.7% -	4.6 +15.2% -
Daiichi Sankyo (Thailand)	0.3 +10.1% -	0.3 +2.3% -	0.3 -1.6% -	0.3 -7.5% -	1.2 -0.1% -
Daiichi Sankyo Brasil Farmacêutica	1.1 +2.6% -	1.5 +4.4% -	1.5 +6.7% -	1.5 +13.1% -	5.5 +6.9% -
Daiichi Sankyo Venezuela Daiichi Sankyo Mexico S.A. de C.V	0.5 +22.5% -	1.0 +33.2% -	<u> </u>	<u> </u>	4.2 +45.1% -
Ranbaxy Laboratories Limited	39.8 <mark>-27.5%</mark> 25%	38.4 -12.0% 24%	35.7 +0.6% 22%	61.6 +62.3% 38%	175.5 +2.1% 108%
Others	11.1 -38.7% 29%	9.5 -25.9% 25%	7.5 -40.5% 20%	8.8 -31.2% 23%	36.9 -34.5% 97%
Levofloxacin export, royalty, etc	3.1 -56.2% 45%	2.3 -67.5% 33%	1.2 -82.6% 17%	1.6 -78.3% 22%	8.1 -71.0% 116%
Plexxikon	3.0	1.9	0.3	0.8	5.9

[Reference] Sales in Local Currency

	Q1	Q2	Q3	Q4	FY2011
	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan
USD Mn					
Daiichi Sankyo, Inc. (US)	424 +16.1% 27%	382 - <mark>2.9%</mark> 24%	390 <mark>-7.5%</mark> 25%	412.0 +20.3% 26%	1,608 +5.6% 103%
Olmesartan	304 +10.9% 29%	263 <mark>-8.4%</mark> 25%	266 -11.2% 25%	278 +15.7% 26%	1,112 +0.9% 105%
Benicar/Benicar HCT	246 +5.7% 31%	217 -10.0% 27%	210 -16.5% 26%	228 +11.5% 28%	901 - <mark>3.1%</mark> 112%
Azor	43 +4.7% 27%	32 -18.4% 20%	41 <mark>-3.5%</mark> 25%	36 +11.9% 22%	152 -1.9% 94%
Tribenzor	14 - 16%	14 +96.0% 16%	15 +158.0% 17%	14 +287.9% 16%	58 +244.1% 65%
Welchol	86 +13.2% 22%	84 -1.9% 22%	85 -10.5% 22%	84 +11.6% 22%	340 +2.1% 88%
Effient (alliance revenue)	20 +401.5% -	22 +151.6% -	24 +90.2% -	35 +134.1% -	100 +150.1% -
USD Mn					
Luitpold Pharmaceuticals, Inc. (US)	156 <mark>-2.8%</mark> 26%	121 <mark>-24.2%</mark> 21%	193 +36.4% 33%	96.0 -42.8% 16%	566 -10.0% 96%
Venofer	90 -1.5% 30%	71 -20.7% 24%	116 +60.8% 39%	36 <mark>-65.0%</mark> 12%	314 -12.2% 104%
EUR Mn					
Daiichi Sankyo Europe GmbH	144 +13.6% 21%	153 +2.7% 23%	165 +2.5% 25%	182.0 +21.5% 27%	644 +9.8% 96%
Olmesartan	101 +23.1% 21%	110 +5.1% 23%	121 +1.3% 25%	136 +33.5% 29%	468 +14.7% 98%
Olmetec/Olmetec Plus	74 +9.4% 21%	80 -4.4% 23%	88 -2.0% 25%	95 +13.4% 27%	336 +3.7% 97%
Sevikar	21 +43.7% 20%	24 +11.5% 23%	25 +21.1% 24%	32 +75.2% 30%	101 +35.9% 97%
Sevikar HCT	6 - 24%	6 - 25%	8 <mark>-10.6%</mark> 31%	10 +1366.1% 39%	31 +218.7% 119%
Efient (alliance revenue)	5	6	7	10	27
INR Bn					
Ranbaxy Laboratories Limited	22 -21.5% 26%	21 -1.5% 25%	21 +8.0% 25%	38.0 +82.4% 45%	101 +13.9% 119%

5. Sales of Global Products (FY2011)

	Q1	Q2	Q3	Q4	FY2011
	Results YoY to plan				
JPY Bn					
Olmesartan	63.3 +5.2% 24%	60.4 -1.6% 22%	64.2 -2.3% 24%	61.7 +13.9% 23%	249.7 +3.4% 93%
Olmetec (JPN)	20.4 -1.3% 22%	20.4 -3.1% 22%	22.6 -1.4% 24%	17.4 -1.2% 19%	80.9 -1.8% 87%
Rezaltas (JPN)	2.9 +58.1% 17%	3.2 +3938.1% 19%	3.9 +190.8% 23%	3.5 +145.4% 21%	13.5 +188.4% 79%
Benicar/Benicar HCT (US)	20.1 <mark>-6.1%</mark> 30%	16.8 -18.7% 25%	16.2 <mark>-21.3%</mark> 24%	18.1 +6.6% 27%	71.3 <mark>-10.6%</mark> 106%
Azor (US)	3.6 -7.0% 26%	2.5 <mark>-26.5%</mark> 18%	3.2 <mark>-8.7%</mark> 23%	2.8 +7.5% 21%	12.0 <mark>-9.5%</mark> 89%
Tribenzor (US)	1.2 - 16%	<u> </u>	1.2 +139.2% 16%	1.1 +271.8% 15%	4.6 +217.4% 62%
Olmetec/Olmetec Plus (EU)	8.7 +9.8% 22%	8.8 <mark>-5.1%</mark> 22%	9.2 <mark>-8.4%</mark> 23%	9.9 +5.4% 25%	36.6 - <mark>0.1%</mark> 92%
Sevikar (EU)	2.4 +44.1% 20%	2.6 +10.5% 22%	2.6 +13.1% 22%	3.3 +63.9% 28%	11.0 +30.9% 92%
Sevikar HCT (EU)	0.7 - 25%	0.7 - 24%	0.9 -16.6% 29%	1.1 +1296.8% 36%	3.4 +206.9% 113%
Other subsidiaries, export, etc	3.3 +16.4% 20%	4.3 +10.4% 25%	4.4 +28.8% 26%	4.5 +18.3% 26%	16.5 +18.3% 97%
Levofloxacin	13.5 <mark>-20.2%</mark> 26%	12.8 <mark>-24.1%</mark> 24%	13.9 <mark>-23.3%</mark> 26%	12.2 <mark>-29.1%</mark> 23%	52.4 <mark>-24.2%</mark> 99%
Cravit (JPN)	8.4 +8.5% 22%	8.4 +11.5% 22%	10.8 +16.8% 29%	8.7 +11.4% 23%	36.3 +12.3% 96%
Export, royalty, etc	3.1 -56.2% 45%	2.3 -67.5% 33%	1.2 <mark>-82.6%</mark> 17%	1.6 -78.3% 22%	8.1 -71.0% 116%
Other subsidiaries	2.0 -4.7% 25%	2.1 -4.9% 26%	1.9 - <mark>12.9%</mark> 23%	2.0 -11.9% 25%	7.9 <mark>-8.6%</mark> 99%
Pravastatin	10.2 <mark>-13.9%</mark> 27%	10.0 -15.5% 26%	10.6 <mark>-8.6%</mark> 28%	8.4 -12.6% 22%	39.2 -12.7% 103%
Mevalotin (JPN)	8.8 -14.0% 27%	8.6 -14.4% 27%	8.8 -11.6% 28%	6.8 -12.0% 21%	33.1 -13.1% 103%
Other subsidiaries, export, etc	1.5 - <mark>12.9%</mark> 25%	1.3 <mark>-22.1%</mark> 22%	1.7 +10.7% 29%	1.6 -15.1% 26%	6.1 -10.4% 102%
Prasugrel	2.2 +176.5% -	2.3 +134.2% -	2.6 +72.6% -	3.8 +94.3% -	10.9 +108.2% -
Effient alliance revenue (US)	1.6 +345.5% -	1.7 +124.3% -	1.9 +75.5% -	2.8 +119.8% -	7.9 +130.7% -
Efient alliance revenue (EU)	0.6 +34.9% -	0.6 +165.9% -	0.7 +65.5% -	1.0 +47.9% -	2.9 +64.8% -

Historical Data

1. Summary of Consolidated Income Statement (FY2010)

		Q1			Q2			Q3			Q4			FY20		
JPY Bn	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Net sales	100%	256.4	+12.9%	100%	242.5	-0.4%	100%	249.2	-2.3%	100%	219.3	-3.2%	100%	967.4	15.3	+1.6%
Cost of sales	25%	64.1	+2.5%	31%	74.4	-0.4%	30%	74.6	-1.1%	31%	68.6	+5.0%	29%	281.7	3.6	+1.3%
Gross Profit	75%	192.4	+16.9%	69%	168.0	-0.4%	70%	174.6	-2.8%	69%	150.7	-6.4%	71%	685.7	11.6	+1.7%
SG&A expenses	<u> </u>	<u>131.3</u> 43.6		<u> </u>	<u>139.0</u> 45.7	-3.9% -6.7%	<u>58%</u> 21%		+2.6% +11.4%	<u> 68% </u> 24%	149.2 52.0		58% 20%	563.5 194.3	-15.0 -2.5	-2.6% -1.3%
R&D expenses Other expenses	34%	43.6 87.7		19% 38%	45.7 93.3	-0.7% -2.5%	37%		-2.0%	24% 44%	52.0 97.2		20% 38%	194.3 369.2	-2.5	-1.3% -3.3%
Operating Income	24%	61.1	+128.1%	12%	29.0	+20.6%	12%	30.5	-22.2%	1%	1.5	-72.2%	13%	122.1	26.6	+27.9%
Non-operating income / expension	ses	9.0			-6.5			7.4			-0.4			9.6	2.0	
Non-operating income		11.8			-1.7			7.5			5.6			23.2	-5.0	
Non-operating expenses		2.8			4.8			0.0			6.0			13.6	-7.0	
Ordinary Income	27%	70.1	+877.7%	9%	22.6	-50.0%	15%	38.0	-1.1%	1%	1.2	-90.7%	14%	131.8	28.6	+27.8%
Extraordinary income / losses		-4.0			5.5			-1.2			-11.6			-11.3	-5.6	
Extraordinary income		0.8			6.8			0.9			4.3			12.8	6.9	
Extraordinary losses		4.8			1.3			2.2			15.9			24.2	12.5	
Income before income taxes and minority interests	26%	66.1	+665.1%	12%	28.0	-37.7%	15%	36.7	-1.6%	-5%	-10.4	-	12%	120.4	23.0	+23.7%
Income taxes / minority interes	sts	33.0			9.0			9.2			-0.9			50.3	-5.2	
Income taxes		26.6			8.2			8.0			-0.9			41.8	-8.2	
Minority interests		6.5			0.8			1.2			0.0			8.5	3.0	
Net Income	13%	33.1		8 %	19.1	-24.1%	11%	27.5	+33.8%	-4%	-9.5	-	7%	70.1	28.3	+67.5%
Effective tax rate Overseas sales ratio resul	ts	<u>40%</u> 52%			<u>29%</u> 51%			<u>22%</u> 46%			<u>-</u> 53%			<u>35%</u> 51%		
2. Currency Rate (FY2010																

	Q1	Q2 <u>YTD</u>	Q3 <u>YTD</u>	Q4 <u>YTD</u>
	Results	Results	Results	Results
USD/JPY (average)	92.02	88.95	86.53	85.72
EUR/JPY (average)	117.00	113.84	113.31	113.13
INR/JPY (average)	1.98	2.01	1.96	1.93

FY2	FY2010			
 Results	YoY			
 85.72	-7.14			
113.13	-18.03			
 1.93	-0.02			

3. Segment Information (FY2010)

		Q1		Q2		Q3		Q4		FY20	10
Daiichi Sankyo Group	to sales	Results YoY	to sales	Results YoY	to sales	Results YoY	to sales	Results YoY	to sales	Results	YoY YoY
Net sales	100%	201.6 +2.1%	100%	198.8 <mark>-4.0%</mark>	100%	213.7 <mark>-2.4%</mark>	100%	181.3 -0.3%	100%	795.5	-10.0 -1.2%
Cost of sales	22%	44.9 -1.1%	27%	54.4 +0.1%	26%	55.0 -1.1%	26%	47.6 +0.5%	25%	201.8	-0.8 -0.4%
Gross Profit	78%	156.7 +3.1%	73%	144.4 -5.4%	74%	158.8 -2.9%	74%	133.8 -0.6%	75%	593.7	-9.1 -1.5%
SG&A expenses	56%	113.5 -7.0%	61%	121.2 -4.2%	60%	127.7 +2.7%	73%	131.5 -2.5%	62%	493.9	-13.7 -2.7%
R&D expenses	20%	40.3 -6.2%	22%	43.5 -6.9%	24%	50.6 +12.0%	27%	49.6 -4.0%	23%	184.0	-2.5 -1.3%
Other expenses	36%	73.2 -7.4%	39%	77.7 -2.6%	36%	77.1 -2.6%	45%	81.9 -1.5%	39%	309.9	-11.2 -3.5%
Operating Income	22%	43.3 +44.0%	12%	23.2 -11.6%	15%	31.1 -20.6%	1%	2.3 -1422.3%	13%	99.8	4.6 +4.8%
Non-operating income	/0	1.8	1270	1.9	1070	2.6	170	0.9	1070	7.2	0.2
Non-operating expenses		1.7		2.0		-0.1		3.4		7.0	0.9
Ordinary Income	22%	43.4 +34.8%	12%	23.1 -12.6%	16%	33.7 -12.9%	0%	-0.2 -	13%	100.0	3.8 +4.0%
Extraordinary income	2270	0.8	12 /0	3.8	1070	1.4	070	4.3	1370	10.2	5.7
Extraordinary losses		4.2		1.0		0.7		15.0		20.9	9.3
Income before income taxes and minority interests	20%	40.0 +18.8%	13%	25.9 -1.6%	16%	34.4 -8.6%	-6%	-10.9 -	11%	20.9 89.3	0.2 +0.2%
Income taxes Minority interests	2070	17.7	1370	7.5	1078	8.5		-3.1	1170	30.6	-23.7
Net Income	11%	22.3 +122.8%	9%	18.3 +39.4%	12%	26.0 +30.0%	-4%	-7.8 -	7%	58.8	23.9 +68.6%
Net income	1170	22.3 +122.07	970	10.5 +59.4 //	12 /0	20.0 +30.0 /8	-4 /0	-7.0 -	1 /0	50.0	23.9 +08.0 /6
Ranbaxy Group											
Net sales	100%	54.9 +84.9%	100%	43.8 +20.1%	100%	35.5 -1.4%	100%	38.9 -12.6%	100%	173.1	26.4 +18.0%
Cost of sales	35%	19.2 +12.0%	46%	20.0 -1.8%	55%	19.5 -1.7%	54%	21.0 +16.6%	46%	79.8	4.4 +5.8%
Gross Profit	65%	35.7 +184.1%	54%	23.7 +48.0%	45%	16.0 -1.1%	46%	17.9 -32.5%	54%	93.3	22.1 +31.0%
SG&A expenses	30%	16.4 +13.9%	39%	17.1 +2.9%	43%	15.4 +5.3%	43%	16.7 -13.5%	38%	65.6	0.7 +1.0%
R&D expenses	6%	3.3 +56.2%	7%	3.0 +32.0%	8%	2.8 +19.0%	7%	2.8 -19.0%	7%	12.0	1.7 +16.7%
Other expenses	24%	13.1 +6.7%	32%	14.1 -1.8%	35%	12.5 +2.6%	36%	13.9 -12.3%	31%	53.5	-1.1 -2.0%
Operating Income	35%	19.3 -1171.9%	15%	6.6 -1214.7%	2%	0.6 -60.0%	3%	1.1 -83.9%	16%	27.7	21.4 +338.8%
Non-operating income	0070	10.0	1070	-3.0	270	4.9	070	4.2	1070	16.2	-5.0
Non-operating expenses		1.1		2.7		0.1		0.1		3.9	-10.5
Ordinary Income	52%	28.3 -220.1%	2%	0.9 -95.4%	16%	5.5 +374.9%	14%	5.3 -65.1%	23%	40.0	27.0 +207.8%
Extraordinary income	02 /0	0.0	270	5.2	1070	0.0	1470	-0.1	2070	5.1	3.8
Extraordinary income		0.7		0.1		1.5		6.0		8.3	8.2
Income before income taxes and minority interests	50%	27.6 -217.5%	14%	6.0 -70.2%	11%	4.0 +249.7%	-2%	-0.8 -	21%	36.8	22.6 +158.6%
	0070	9.2	1470	1.5	1170	0.1	270	2.4	2170	13.2	3.4
Minority interests		0.1		0.1		0.1		0.1		0.3	0.1
Net Income	33%	18.4 -	10%	4.5 -68.3%	11%	3.8 -	-9%	-3.3 -	14%	23.3	19.1 +456.4%
Net mcome	3378	10.4	1070	4.3 -00.378	1170	5.0 -	-970	-0.0 -	1470	23.3	13.1 ++30.4 /6
Inter-segment Transactions											
Net sales		-0.1		-0.1		-0.1		-0.9		-1.2	
Cost of sales		0.0		0.0		0.1		0.0		0.1	
Gross Profit		-0.1		-0.1		-0.2		-0.9		-1.3	
SG&A expenses		1.5		0.7		1.0		1.0		4.1	
R&D expenses		0.0		-0.8		-0.4		-0.4		-1.7	
Other expenses		1.5		1.5		1.4		1.4		5.8	
Operating Income		-1.5		-0.7		-1.2		-1.9		-5.4	
Non-operating income		0.0		-0.7		-0.1		0.5		-0.2	
Non-operating expenses				0.1		0.0		2.5		2.6	
Ordinary Income		-1.5		-1.5		-1.3		-3.9		-8.2	
Extraordinary income		0.0		-2.2		-0.5		0.1		-2.5	
Extraordinary losses				0.2		0.0		-5.2		-5.0	
Income before income taxes and minority interests		-1.5		-3.9		-1.7		1.4		-5.7	
Income taxes		-0.3		-0.8		-0.6	1	-0.2		-2.0	
Minority interests		6.4		0.7		1.1		-0.1		8.2	
Net Income		-7.6		-3.8		-2.2		1.6		-12.0	
									L		

4. Sales by Business Units (FY2010)

	Q1	Q2	Q3	Q4
	Results YoY	Results YoY	Results YoY	Results YoY
JPY Bn				
Consolidated Net Sales	256.4 +12.9%	242.5 -0.4%	249.2 -2.3%	219.3 -3.2%
				04.0 7.0%
Japan Company (domestic sales)	<u>105.3 +0.6%</u>	<u>103.0 -1.7%</u>	<u>116.8 -1.4%</u>	91.0 +7.6%
Olmetec	20.7 +8.7%	21.1 +6.5%	23.0 +3.5%	17.6 +8.5%
Rezaltas	1.8 -	0.1 -	1.3 -	1.4 -
Calblock	3.7 +6.5%	3.5 +0.6%	3.8 -0.6%	2.9 +1.3%
Loxonin	13.0 +15.9%	13.9 +11.0%	14.7 +10.0%	12.6 +27.3%
Cravit	7.8 -18.3%	7.5 -36.7%	9.3 -14.5%	7.8 -31.7%
Mevalotin	10.2 -17.9%	10.1 -18.9%	10.0 -22.0%	7.8 -8.8%
Artist	6.1 +1.8%	5.8 -1.6%	<u>6.3</u> -0.9%	5.4 +8.5%
Omnipaque	6.4 -10.1%	6.6 -12.4%	<u>6.5</u> -8.5%	<u>5.4</u> -0.2%
Urief	2.5 +11.2%	2.5 +9.2%	2.8 +9.2%	2.3 +16.5%
		4.0 + 120.00/	2.8 -	3.9 -
Vaccines	1.7 +36.2%	4.6 +139.8%	8.5 -1.2%	2.9 +128.3%
Daiichi Sankyo Espha products			2.6 -	2.0 -
Daiichi Sankyo Healthcare (OTC)	9.3 -2.7%	11.7 -12.9%	13.2 +9.1%	10.6 +23.2%
Deijahi Senkua Ina (US)	22 6 1 70/	220 4 20/		
Daiichi Sankyo, Inc. (US) Olmesartan	<u>33.6 +1.7%</u> 25.2 +0.6%	33.9 +1.2% 24.7 -2.5%	34.6 +0.6% 24.6 -6.9%	28.4 -11.6% 19.9 -19.8%
Benicar/Benicar HCT	21.4 -2.9%	20.7 -6.8%	20.6 -9.4%	17.0 -22.5%
Azor	21.4 -2.9% 3.8 +25.8%	20.7 -0.8%	20.6 -9.4% 3.5 -5.3%	2.6 -9.7%
	3.0 +23.0%			
	70 11 00/		0.5 -	0.3 -
Welchol Effient (alliance revenue)	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	0.1	0.0		1.0
Luitpold Pharmaceuticals, Inc. (US)	14.7 +10.4%	13.7 +1.3%	11.5 -8.5%	14.0 +10.5%
Venofer	8.4 +5.2%	7.7 - <mark>5.0%</mark>	5.8 -27.1%	8.7 +8.4%
Daiichi Sankyo Europe GmbH	14.8 -14.6%	16.6 -10.0%	18.1 <mark>-5.0%</mark>	16.9 -17.2%
Olmesartan	9.6 +4.5%	11.7 +4.5%	13.4 +7.9%	11.5 -14.7%
Olmetec/Olmetec Plus	7.9 -4.2%	9.3 -6.7%	10.1 -1.6%	9.4 -17.9%
Sevikar	1.7 +84.9%	2.4 +97.4%	2.3 +5.7%	2.0 -0.4%
Sevikar HCT	1.7 +04.370	2.4 +97.478	1.0 -	0.1 -
			1.0 -	0.1 -
Asia, South and Central America (ASCA)	5.9 +12.7%	7.1 +12.8%	6.8 +3.3%	7.6 -0.4%
Daiichi Sankyo Pharmaceutical (Beijing)	1.1 +17.8%	1.1 +3.6%	1.1 -6.3%	0.9 -2.2%
Daiichi Sankyo Pharmaceutical (Shanghai)	1.4 +35.5%	1.7 +32.5%	1.6 +10.5%	1.8 +20.7%
Daiichi Sankyo Taiwan	0.8 -8.6%	0.8 +1.0%	0.8 +13.5%	1.0 +29.2%
Daiichi Sankyo Korea	1.0 +31.4%	0.9 +2.9%	1.0 +9.7%	1.1 +29.6%
Daiichi Sankyo (Thailand)	0.2 +35.8%	0.3 +22.8%	0.3 +53.4%	0.3 +26.9%
Daiichi Sankyo Brasil Farmacêutica	1.0 +36.5%	1.4 +39.5%	1.4 +6.4%	1.3 -19.9%
Daiichi Sankyo Venezuela	0.4 -46.7%	0.7 -18.7%	0.6 -25.1%	1.1 -32.7%
Ballolli Galikyo Voliozaola		0.17 10.170	0.0 20.170	1.1 02.170
Ranbaxy Laboratories Limited	54.8 +84.7%	43.7 +19.9%	35.4 -1.6%	38.0 -14.5%
Others	18.0 +25.6%	12.8 -25.1%	12.7 <mark>-20.2%</mark>	12.8 -20.0%
Levofloxacin export, royalty, etc	7.1 -16.2%	7.2 -25.3%	6.6 -27.5%	7.2 -16.8%
Efient alliance revenue (Europe)	0.4 -	0.2 -	0.4 +278.5%	0.7 +97.7%
(20,000)	2	·	••••••••	

	0.4.0
FY2	
Results	YOY
067 /	+1.6%
907.4	+1.0%
416.0	+0.9%
	+6.6%
4.7	-
14.0	+1.9%
	+15.3%
32.4	-25.8%
38.1	-17.6%
23.7	+1.6%
	-8.3%
	+11.3%
6.6	
	+35.6%
4.6	-
44.0	. 0 . 00/
44.8	+2.6%
120 5	1 00/
94.5	-1.9%
	-7.1% -10.4%
	+4.1%
28.5	- +3.6%
3.4	-
53.9	+3.5%
30.7	+3.5%
66.4	-11.7%
46.2	-0.2%
36.7	
	+32.5%
1.1	-
27.4 4.2	
	+2.9%
	+23.8%
	+17.9%
	+33.8%
	+9.5%
2.9	
171.9	+17.3%
EG 3	_11 10/
56.3 28.1	
	+285.9%
1.0	1200.3/0

[Reference] Sales in Local Currency (FY2010)

	Q1	Q2	Q3	Q4	FY2010
	Results YoY	Results YoY	Results YoY	Results YoY	Results YoY
USD Mn					
Daiichi Sankyo, Inc. (US)	365 +7.6%	394 +10.2%	422 +10.3%	342 -3.3%	1,522 +6.3%
Olmesartan	274 +6.4%	287 +6.2%	300 +2.3%	241 -12.2%	1,102 +0.6%
Benicar/Benicar HCT	233 +2.7%	241 +1.6%	251 -0.5%	205 -15.2%	930 -2.9%
Azor	42 +33.1%	39 +16.9%	42 +4.6%	32 -1.0%	155 +12.7%
Tribenzor		7 -	6 -	4 -	17 -
Welchol	76 +7.6%	85 +23.1%	95 +17.8%	76 +0.3%	333 +12.2%
Effient (alliance revenue)	4 -	9 -	13 -	15 -	40 -
USD Mn					
Luitpold Pharmaceuticals, Inc. (US)	<u> </u>	<u> </u>	<u> 142 +1.2% </u>	168 +20.1%	629 +12.1%
Venofer	92 +11.3%	90 +3.8%	72 -18.5%	104 +17.5%	358 +3.4%
EUR Mn					
Daiichi Sankyo Europe GmbH	126 <mark>-3.2%</mark>	149 +8.3%	161 +12.1%	150 -7.0%	587 +2.3%
Olmesartan	82 +18.4%	105 +25.4%	119 +27.3%	102 -3.9%	408 +15.7%
Olmetec/Olmetec Plus	68 +8.5%	83 +12.0%	90 +16.1%	83 -7.6%	324 +6.5%
Sevikar	14 +109.5%	21 +136.0%	20 +24.9%	18 +12.8%	74 +53.6%
Sevikar HCT			9 -	1 -	10 -
INR Bn					
Ranbaxy Laboratories Limited	28 +76.3%	21 +17.1%	19 +4.6%	21 -9.0%	89 +18.5%

5. Sales of Global Products (FY2010)

	Q1	Q2	Q3	Q4
	Results YoY	Results YoY	Results YoY	Results YoY
JPY Bn				
Olmesartan	60.2 +7.6%	61.4 +3.4%	65.7 +1.6%	54.2 -7.0%
Olmetec (JPN)	20.7 +8.7%	21.1 +6.5%	23.0 +3.5%	17.6 +8.5%
Rezaltas (JPN)	1.8 -	0.1 -	1.3 -	1.4 -
Benicar/Benicar HCT (US)	21.4 -2.9%	20.7 - <mark>6.8%</mark>	20.6 -9.4%	17.0 -22.5%
Azor (US)	3.8 +25.8%	3.4 +6.8%	3.5 <mark>-5.3%</mark>	2.6 -9.7%
Tribenzor (US)			0.5 -	0.3 -
Olmetec/Olmetec Plus (EU)	7.9 -4.2%	9.3 -6.7%	10.1 -1.6%	9.4 -17.9%
Sevikar (EU)	1.7 +84.9%	2.4 +97.4%	2.3 +5.7%	2.0 -0.4%
Sevikar HCT (EU)			1.0 -	0.1 -
Other subsidiaries, export, etc	2.8 +7.7%	3.9 +25.4%	3.5 -6.2%	3.8 +0.8%
Levofloxacin	17.0 -14.3%	16.9 -28.0%	18.1 -18.3%	17.2 <mark>-21.1%</mark>
Cravit (JPN)	7.8 -18.3%	7.5 -36.7%	9.3 -14.5%	7.8 -31.7%
Export, royalty, etc	7.1 -16.2%	7.2 -25.3%	6.6 - 27.5%	7.2 -16.8%
Other subsidiaries	2.1 +15.8%	2.2 +10.6%	2.1 +2.0%	2.2 +25.6%
Pravastatin	11.9 -19.1%	11.8 -21.5%	11.6 -21.8%	9.6 -8.3%
Mevalotin (JPN)	10.2 -17.9%	10.1 -18.9%	10.0 -22.0%	7.8 -8.8%
Other subsidiaries, export, etc	1.7 -25.8%	1.7 -34.1%	1.6 -20.9%	1.8 - <mark>6.1%</mark>
Prasugrel (alliance revenue)	0.8 -	1.0 -	1.5 -	2.0 -
Effient alliance revenue (US)	0.4 -	0.8 -	1.1 -	1.3 -
Efient alliance revenue (EU)	0.4 -	0.2 -	0.4 +278.5%	0.7 +97.7%

FY20	10
Results	YoY
241.5	+1.4%
82.3	+1.4% +6.6%
4.7	-
79.7	-10.4%
	+4.1%
1.5	-
36.7	-8.1%
8.4	+32.5%
1.1	-
	+6.0%
69.1	-20.7%
32.4	-20.7% -25.8%
28.1	-21.7%
8.7	+12.9%
44.9	-18.4%
38.1	-18.4% -17.6%
6.8	-22.8%
	- / -
5.2	+889.6%
3.4	-
	+285.9%
1.0	. 200.070